

**Section 1: 8-K (OZRK-8K-20170505)**

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, DC 20549**

**FORM 8-K**

**CURRENT REPORT  
Pursuant to Section 13 or 15(d) of the  
Securities Exchange Act of 1934**

Date of report (Date of earliest event reported): **May 5, 2017**

**Bank of the Ozarks, Inc.**  
(Exact name of registrant as specified in its charter)

**Arkansas**  
(State or other jurisdiction of incorporation)

**0-22759**  
(Commission File Number)

**71-0556208**  
(IRS Employer Identification No.)

**17901 Chenal Parkway, Little Rock, Arkansas**  
(Address of principal executive offices)

**72223**  
(Zip Code)

**(501) 978-2265**  
(Registrant's telephone number, including area code)

**Not Applicable**  
(Former name or former address, if changed since last report)

Check the appropriate box below if the form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2.):

- ( ) Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- ( ) Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- ( ) Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- ( ) Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (17 CFR §230.405) or Rule 12b-2 of the Securities Exchange Act of 1934 (17 CFR §240.12b-2).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

**Item 7.01 Regulation FD Disclosure**

Bank of the Ozarks, Inc. (the “Company”) has updated its Investor Presentation to reflect First Quarter 2017 financial information and other data. A copy of the Company’s Investor Presentation is furnished as Exhibit 99.1 to this Current Report on Form 8-K.

The information furnished pursuant to this Item 7.01, including Exhibit 99.1, shall not be deemed to be “filed” for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), or otherwise subject to the liabilities under that section, and shall not be deemed to be incorporated by reference into any filing of the Company under the Securities Act of 1933, as amended, or the Exchange Act except as expressly set forth by specific reference in such filing.

The information contained in the presentation is summary information that is intended to be considered in the context of the Company’s Securities and Exchange Commission (“SEC”) filings and other public announcements that the Company may make, by press release or otherwise, from time to time. The Company undertakes no duty or obligation to publicly update or revise the information contained in this report, although it may do so from time to time as its management believes is warranted. Any such updating may be made through the filing of other reports or documents with the SEC, through press releases or through other public disclosure, including disclosure on the Company’s website.

**Cautionary Statements Regarding Forward-Looking Information**

This Current Report on Form 8-K and the exhibit furnished herewith include certain “forward-looking statements” regarding the Company’s plans, expectations, thoughts, beliefs, estimates, goals and outlook for the future that are intended to be covered by the Private Securities Litigation Reform Act of 1995. Any statements about the Company’s expectations, beliefs, plans, predictions, forecasts, objectives, assumptions or future events or performance are not historical facts and may be forward-looking. The Company’s actual results could differ materially from those expressed in or contemplated by such forward-looking statements as a result of a variety of factors, some of which are more fully described in the exhibit hereto as well as other factors identified from time to time in the Company’s reports filed with the SEC, including those factors included in the disclosures under the headings “Forward-Looking Information” and “Item 1A. Risk Factors” in the Company’s most recent Annual Report on Form 10-K for the year ended December 31, 2016 and in the Company’s Quarterly Reports on Form 10-Q under “Part II, Item 1A Risk Factors.” Should one or more of those risks materialize, or should underlying assumptions prove incorrect, actual results or outcomes may vary materially from those projected in, or implied by, such forward-looking statements. The Company disclaims any obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by applicable law.

**Item 9.01 Financial Statements and Exhibits.**

(d) *Exhibits.* The following exhibit is being furnished to this Current Report on Form 8-K:

Exhibit 99.1                      Bank of the Ozarks, Inc. Investor Presentation

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

**BANK OF THE OZARKS, INC.**

Date: May 5, 2017

By: /s/ Greg McKinney

Name: Greg McKinney

Title: Chief Financial Officer and Chief Accounting Officer

EXHIBIT INDEX

| Exhibit No. | Document Description                           |
|-------------|--|
| 99.1        | Bank of the Ozarks, Inc. Investor Presentation |

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**Section 2: EX-99.1 (EX-99.1)**





## FORWARD-LOOKING INFORMATION

This presentation and other communications by the Company include certain “forward-looking statements” regarding the Company’s plans, expectations, thoughts, beliefs, estimates, goals and outlook for the future that are intended to be covered by the Private Securities Litigation Reform Act of 1995. Forward-looking statements are based on management’s expectations as well as certain assumptions and estimates made by, and information available to, management at the time. Those statements are not guarantees of future results or performance and are subject to certain known and unknown risks, uncertainties and other factors that may cause actual results to differ materially from those expressed in, or implied by, such forward-looking statements. These risks, uncertainties, and other factors include, but are not limited to: potential delays or other problems implementing our growth, expansion and acquisition strategies including delays in identifying sites, hiring or retaining qualified personnel, obtaining regulatory or other approvals, obtaining permits and designing, constructing and opening new offices; the ability to enter into and/or close additional acquisitions; problems with, or additional expenses relating to, integrating acquisitions; the inability to realize expected cost savings and/or synergies from acquisitions, including the pending reorganization; problems with managing acquisitions; the ability to consummate the proposed reorganization, including the receipt of shareholder approval and the receipt of required regulatory approvals; the effect of the announcements of any future mergers or acquisitions on customer relationships and operating results; the ability to attract new or retain existing or acquired deposits, or to retain or grow loans and leases, including growth from unfunded closed loans; the ability to generate future revenue growth or to control future growth in non-interest expense; interest rate fluctuations, including changes in the yield curve between short-term and long-term interest rates; competitive factors and pricing pressures, including their effect on our net interest margin; general economic, unemployment, credit market and real estate market conditions, and the effect of such conditions on the creditworthiness of borrowers and lessees, collateral values, the value of investment securities and asset recovery values; changes in legal, financial and regulatory requirements, including additional legal, financial and regulatory requirements to which the Company is subject as a result of its total assets exceeding \$10 billion; the availability and access to capital; possible downgrades in the Company’s credit ratings or outlook which could increase the costs or availability of funding from capital markets; recently enacted and potential legislation and regulatory actions and the costs and expenses to comply with new legislation and regulatory actions; changes in U.S. government monetary and fiscal policy; possible further downgrade of U.S. Treasury securities; the ability to keep pace with technological changes, including changes regarding maintaining cybersecurity; an increase in the incidence or severity of fraud, illegal payments, security breaches or other illegal acts impacting us and our customers; adoption of new accounting standards or changes in existing standards; and adverse results (including costs, fines, reputational harm or other negative effects) from current or future litigation, regulatory examinations or other legal and/or regulatory actions as well as other factors described in reports we file with the SEC, including in our Annual Report on Form 10-K for the year ended December 31, 2016 under the headings “Forward-Looking Information” and “Item 1A. Risk Factors” and in our Quarterly Reports on Form 10-Q under “Part II, Item 1A Risk Factors.” Should one or more of the foregoing risks materialize, or should underlying assumptions prove incorrect, actual results or outcomes may vary materially from those projected in, or implied by, such forward-looking statements. The Company disclaims any obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

**BANK of the OZARKS, Inc.**

# LEADING THE U.S.

7 YEARS RUNNING



2011 Top Performing Bank - *ABA Banking Journal*  
Assets over \$3 Billion

2012 Top Performing Bank - *ABA Banking Journal*  
Assets \$1 Billion - \$10 Billion

2012 Top Performing Regional Bank - S&P Global Market  
Intelligence

2013 Top Performing Bank - *Bank Director Magazine*  
Assets \$1 Billion - \$5 Billion

2014 Top Performing Bank - *Bank Director Magazine*  
Assets \$1 Billion - \$5 Billion

2015 Top Performing Regional Bank - S&P Global Market  
Intelligence

2015 Top Performing Bank - *Bank Director Magazine*  
Assets \$5 Billion - \$50 Billion

2016 Top Performing Regional Bank - S&P Global Market  
Intelligence

2016 Top Performing Bank - *Bank Director Magazine*  
Assets \$5 Billion - \$50 Billion

2017 Top Performing Regional Bank - S&P Global Market  
Intelligence

# OZRK Ranked #1 Among 100 Largest US Banks in 4Q16

## Bank of the Ozarks Outpunched Its Weight Class Once Again

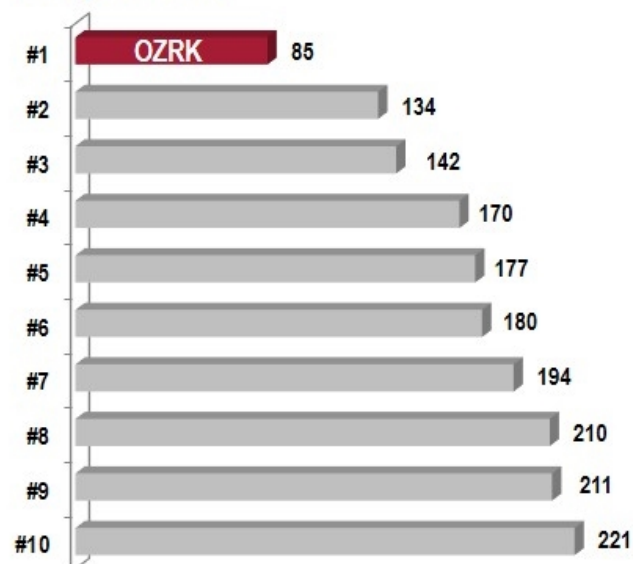
|              |                | <u>RANK</u> |
|--------------|----------------|-------------|
| Total Assets | \$18.9 Billion | #60         |
| Net Income   | \$87.8 Million | #32         |

## Superior Performance Throughout a Number of Key Metrics

|                           | <u>OZRK</u> | <u>RANK</u> |
|---------------------------|-------------|-------------|
| Efficiency Ratio          | 34.27%      | # 2         |
| Net Interest Margin       | 5.02%       | # 6         |
| ROAA                      | 1.92%       | # 4         |
| ROATCE                    | 17.08%      | # 8         |
| ROAE                      | 12.62%      | # 10        |
| NPLs / Loans *            | 0.15%       | # 4         |
| NPAs / Assets *           | 0.31%       | # 14        |
| NCO's / Avg. Loans (Ann.) | 0.09%       | # 37        |
| <b>Aggregate Score</b>    |             | <b>85</b>   |

## Bank of the Ozarks is #1 Among the 100 Largest US Banks

An Aggregate Score of 85 Puts Bank of the Ozarks at the Top of the List



Top 10 Performers based on aggregate ranking compared to 100 Largest US Banks – Excluding US Subsidiaries of Foreign Banks

Source: S&P Global Market Intelligence; based on As-Reported data for public companies and regulatory data for privately held companies.

Data as of and for the Quarter Ended December 31, 2016 for Largest US Banks excluding US Subsidiaries of Foreign banks.

\* OZRK metric excludes purchased loans

# Consistent Profitability and Solid Earnings Growth

## Net Income (\$ in Millions)

- Record net income in 17 of 20 years as a public company.

■ Red bars denote record annual results.

- 38 years under current leadership with deep and talented executive management team
  - George Gleason – Chairman & CEO – 38 Years
  - Dan Thomas – Vice Chairman & Chief Lending Officer – 14 Years
  - Greg McKinney – Chief Financial Officer – 14 Years
  - Darrel Russel – Chief Credit Officer – 34 Years
  - Tyler Vance – Chief Operating Officer – 11 Years
  - John Carter – Director of Community Banking – 8 Years
  - Tim Hicks – EVP / Chief of Staff – 8 Years

- 38 consecutive years (for company and its predecessor institution) of positive net income; (no loss years under current CEO)



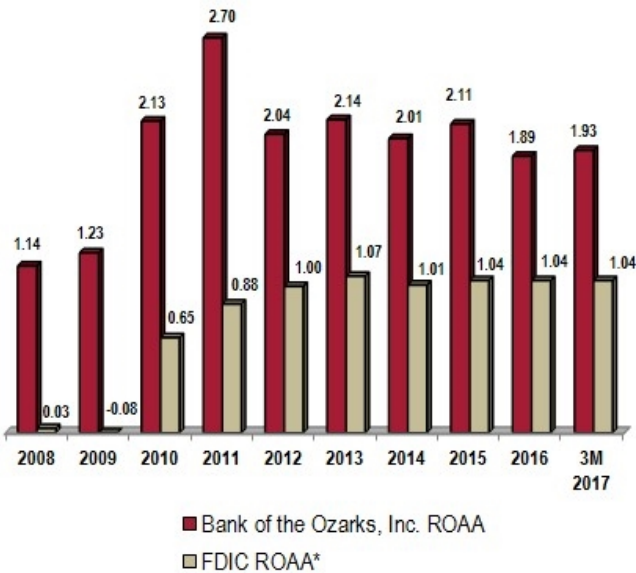
 BANK of the OZARKS, INC.



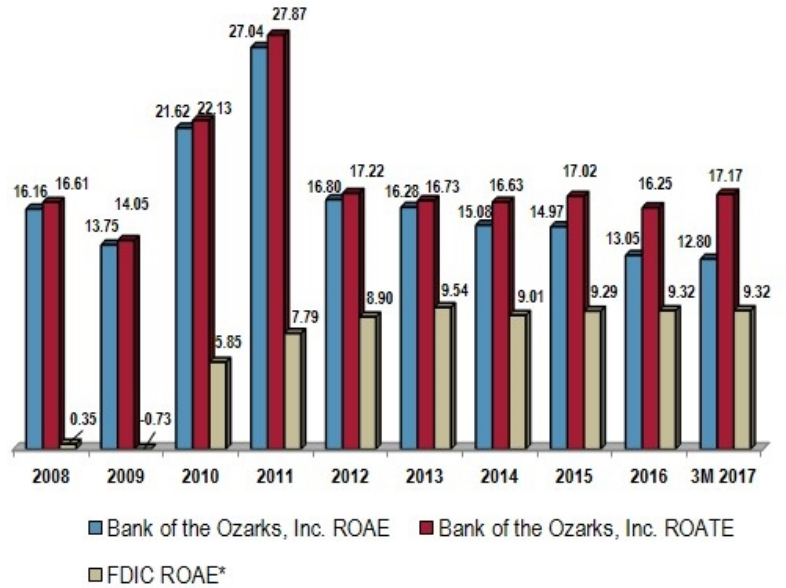
# The Rewards of:

- Discipline
- An Ability to Capitalize on Opportunities
- Hard Work

### ROAA (%)



### ROAE & ROATE (%)



\*Data for all FDIC insured institutions from the FDIC Quarterly Banking Profile, last update fourth quarter 2016. Annualized when appropriate.

Calculations of return on average tangible common stockholders' equity and the reconciliations to GAAP are included in the schedule at the end of this presentation.



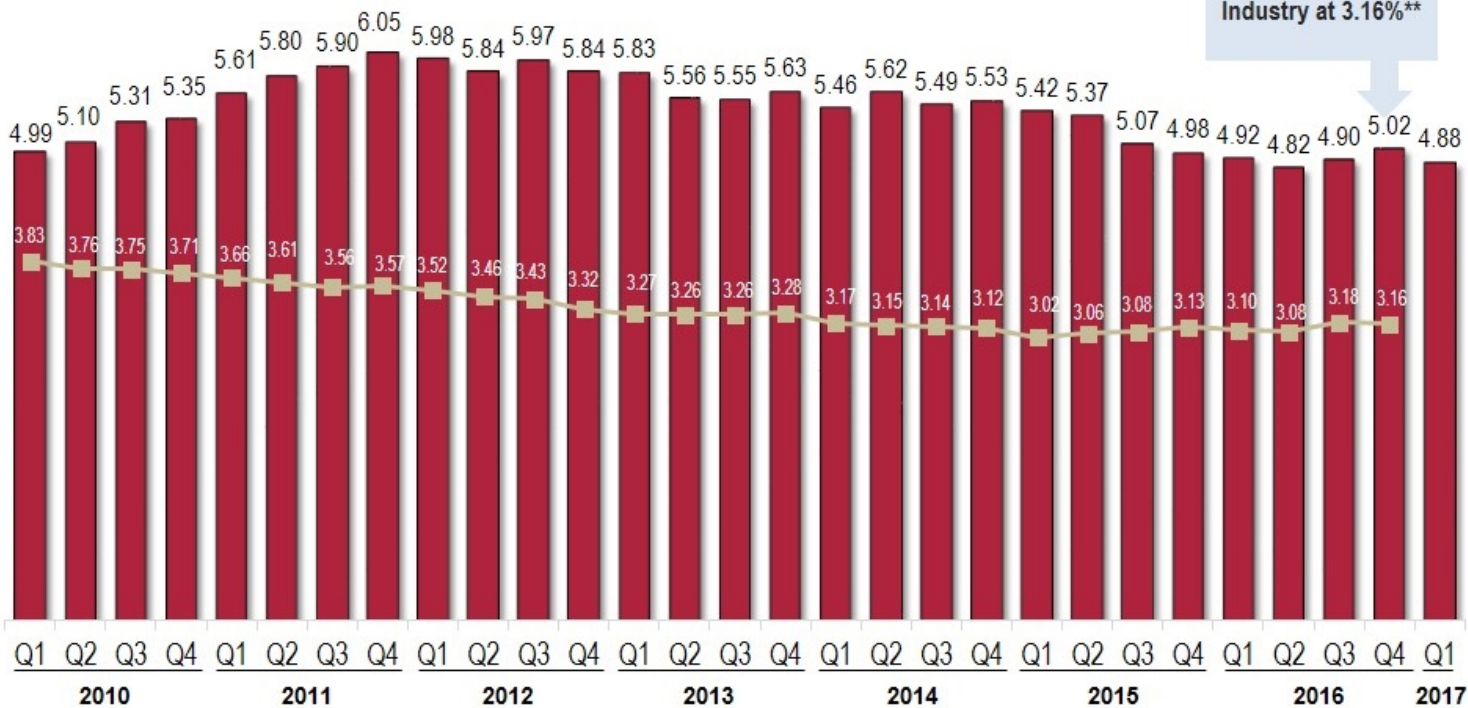
# Excellence in Three Disciplines

- ❖ Superb Net Interest Margin
- ❖ Favorable Asset Quality
- ❖ Excellent Efficiency



# Superb Net Interest Margin: Top Decile of Industry for 7 Consecutive Years\*

Net Interest Margin (%)



Favorable 1.86%  
Variance vs  
Industry at 3.16%\*\*

\*Data from S&P Global Market Intelligence.

\*\*Data for all FDIC insured institutions from the FDIC Quarterly Banking Profile, last update fourth quarter 2016.

■ Bank of the Ozarks, Inc.

■ FDIC Insured Institutions



# Key Drivers of Net Interest Margin

- Favorable Loan Yields on Legacy Portfolio (Non-purchased Loans)

|                                   | 2012  | 2013  | 2014  | 2015  | 2016  | 1Q17  | Financial Institutions Nationwide** |
|-----------------------------------|-------|-------|-------|-------|-------|-------|-------------------------------------|
| Loan Yield-Legacy                 | 5.87% | 5.48% | 5.10% | 5.00% | 5.09% | 5.26% | 4.28%                               |
| Cost of Interest Bearing Deposits | 0.38% | 0.23% | 0.23% | 0.31% | 0.50% | 0.58% | 0.34%                               |
| Core Spread                       | 5.49% | 5.25% | 4.87% | 4.69% | 4.59% | 4.68% | 3.94%                               |

- Favorable 0.81% Variance vs Industry in 2016
- Improved in each quarter of last 5 quarters (from immediately preceding quarter)

- Outstanding Yield on our Portfolio of Purchased Loans (6.41%)\*

|                        | 2012  | 2013  | 2014  | 2015  | 2016  | 1Q 2017 |
|------------------------|-------|-------|-------|-------|-------|---------|
| Loan Yield - Purchased | 8.78% | 9.03% | 8.94% | 7.24% | 6.69% | 6.41%   |

### Legacy Loan Yields

|    | 2015  | 2016  | 2017  |
|----|-------|-------|-------|
| 1Q | 5.01% | 5.00% | 5.26% |
| 2Q | 5.10% | 5.06% |       |
| 3Q | 4.96% | 5.12% |       |
| 4Q | 4.96% | 5.14% |       |

- Tradition of Maintaining High Quality, Good Yielding Investment Portfolio

|                 | OZRK  |       | Financial Institutions |              |
|-----------------|-------|-------|------------------------|--------------|
|                 | 3Q16  | 4Q16  | 1Q17                   | Nationwide** |
| Tax-Exempt (TE) | 4.95% | 4.87% | 5.06%                  |              |
| Taxable         | 2.01% | 2.06% | 2.33%                  |              |
| Total (TE)      | 3.41% | 3.52% | 3.83%                  | 2.36%        |

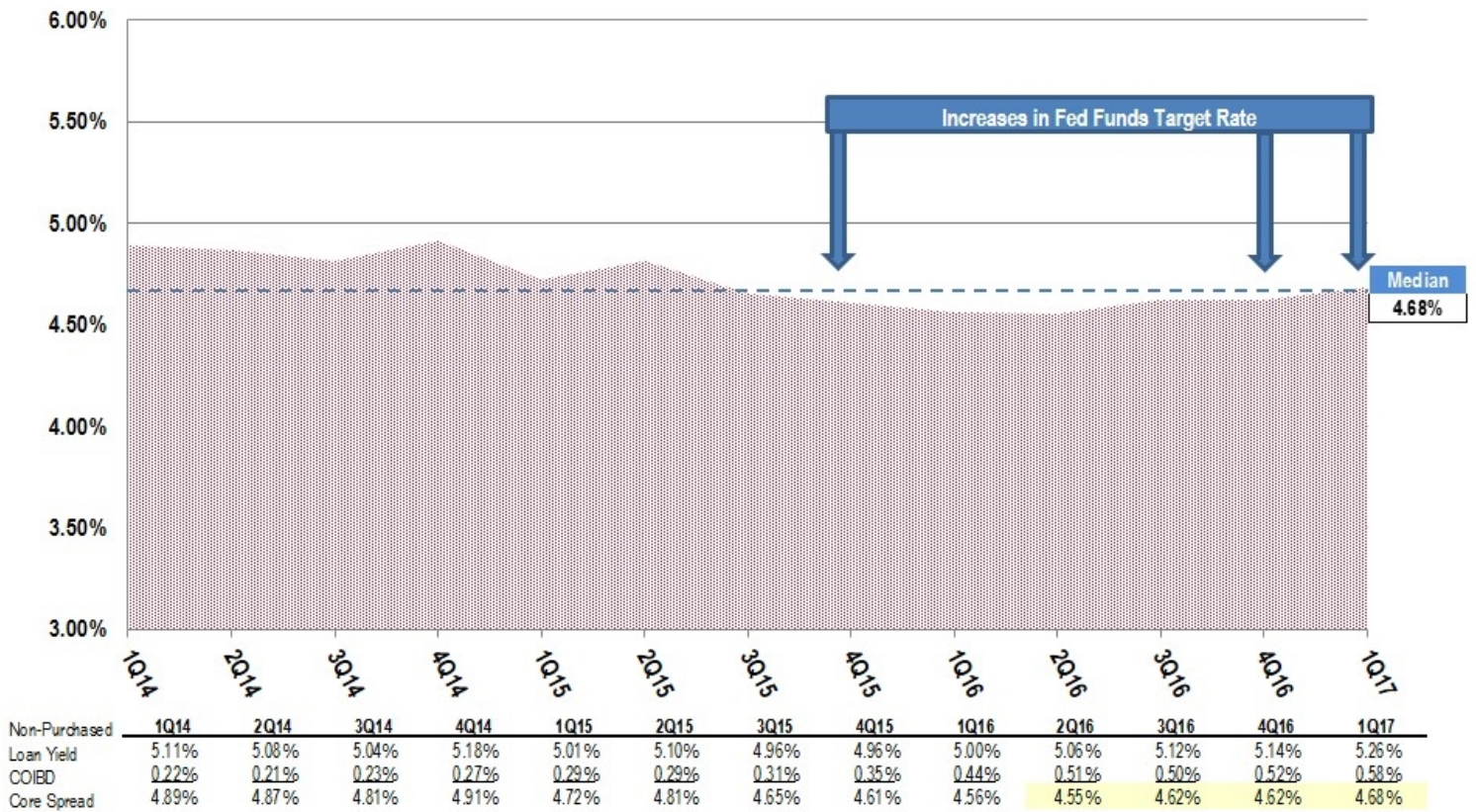
Favorable 1.16% variance vs. industry in the 4th quarter

\* Data for the fiscal quarter ended March 31, 2017.

\*\* Data for all financial institutions nationwide from the FDIC Uniform Bank Performance Report for insured commercial banks with assets greater than \$3 billion for the year ended December 31, 2016.

# Recent Increases in the Fed Funds Target Rate Have Recently Contributed to an Improving “Core Spread”

Company considers its “core spread” to be its yield on non-purchased loans less cost of interest bearing deposits.

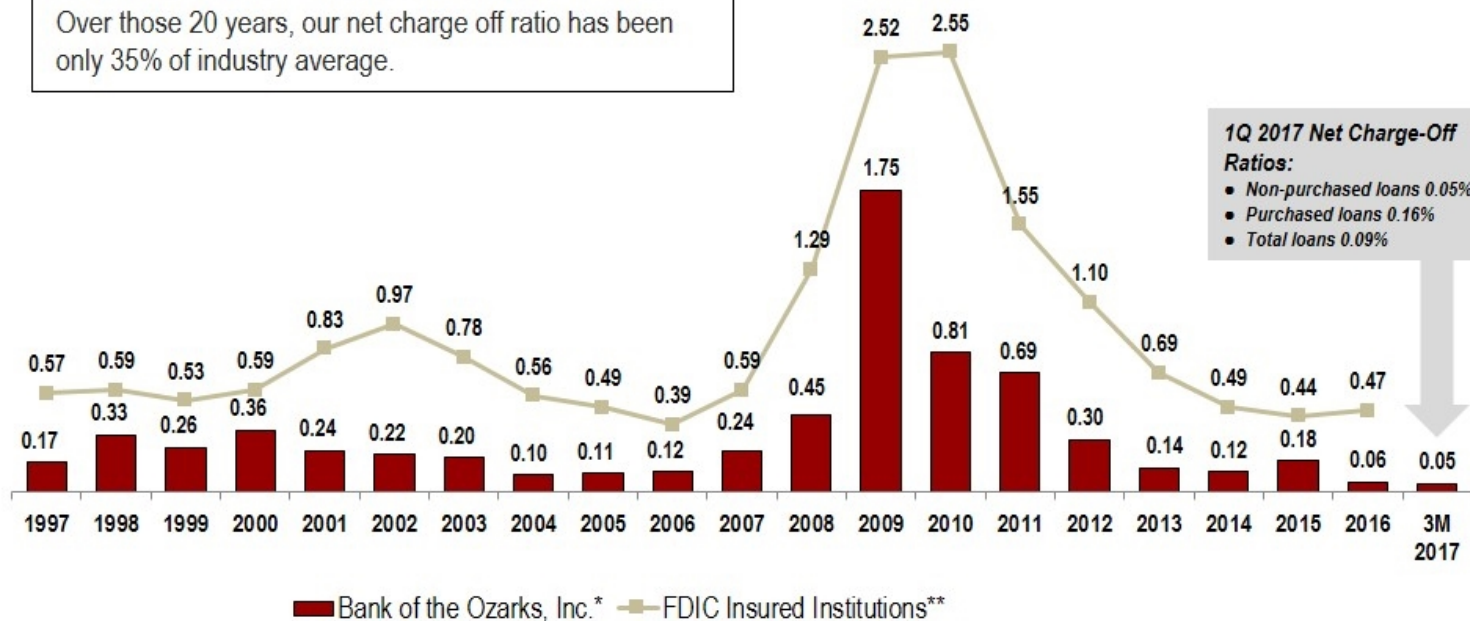


# Asset Quality 65% Better Than Industry Average

## Net Charge-Off Ratio (%)

Since going public in 1997, our annual net charge-off ratio has been below the industry average every year.

Over those 20 years, our net charge off ratio has been only 35% of industry average.



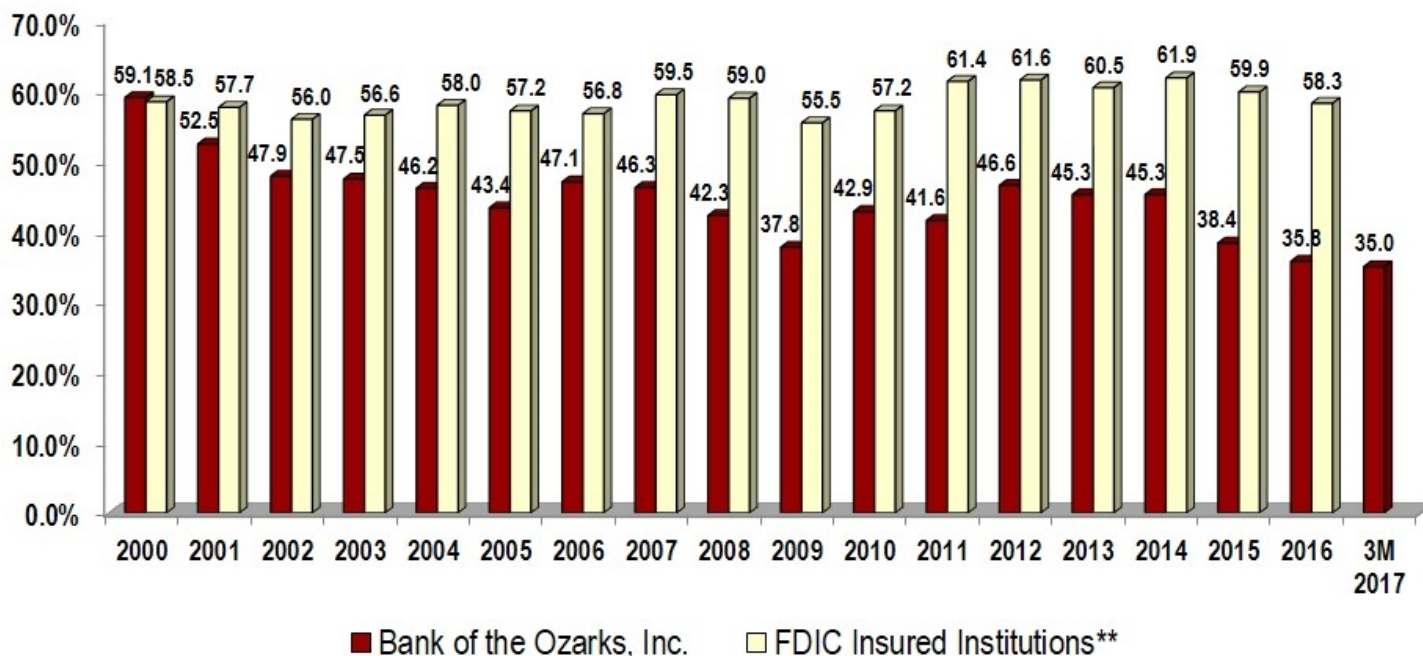
\* Bank of the Ozarks' data excludes purchased loans and net charge-offs related to such loans.

\*\* Data for all FDIC insured institutions from the FDIC Quarterly Banking Profile, last update fourth quarter 2016. Annualized when appropriate.

# Excellent Efficiency: Top Decile of Industry for 15 Consecutive Years\*

- Favorable trend in efficiency
- Long term goal for further improvement

Efficiency Ratio (%)



\*Data from S&P Global Market Intelligence.

\*\*Data for all FDIC insured institutions from the FDIC Quarterly Banking Profile, last update fourth quarter 2016.





# Extremely Conservative, Risk Averse Culture

A Constant Pursuit of Lower Credit Risk & Lower Interest Rate Risk





# Real Estate Specialties Group (RESG)

## Our Primary Engine for Loan Growth

### Dan Thomas, Vice Chairman, Chief Lending Officer, RESG President

- Dan Thomas, CPA, JD, LLM (Taxation)
- RESG established in 2003 by Dan Thomas

**Team Members: 100** as of 3/31/2017

#### Priorities:

- Asset Quality—primary
- Profitability—secondary
- Growth—tertiary

#### RESG Loans at March 31, 2017

- 70% of our funded non-purchased loans
- 93% of our unfunded closed loans
- 82% of our total funded and unfunded balances of non-purchased loans

#### RESG Asset Quality

- Two loans have incurred losses since inception of RESG in 2003
  - \$10.4 million total credit losses since inception
  - Annualized loss ratio of 0.07% since inception
- Leverage Ratio on RESG Loans

##### March 31, 2017

- 48.7% Loan to Cost
- 41.8% Loan to Appraised Value

VS

##### 2005-2007

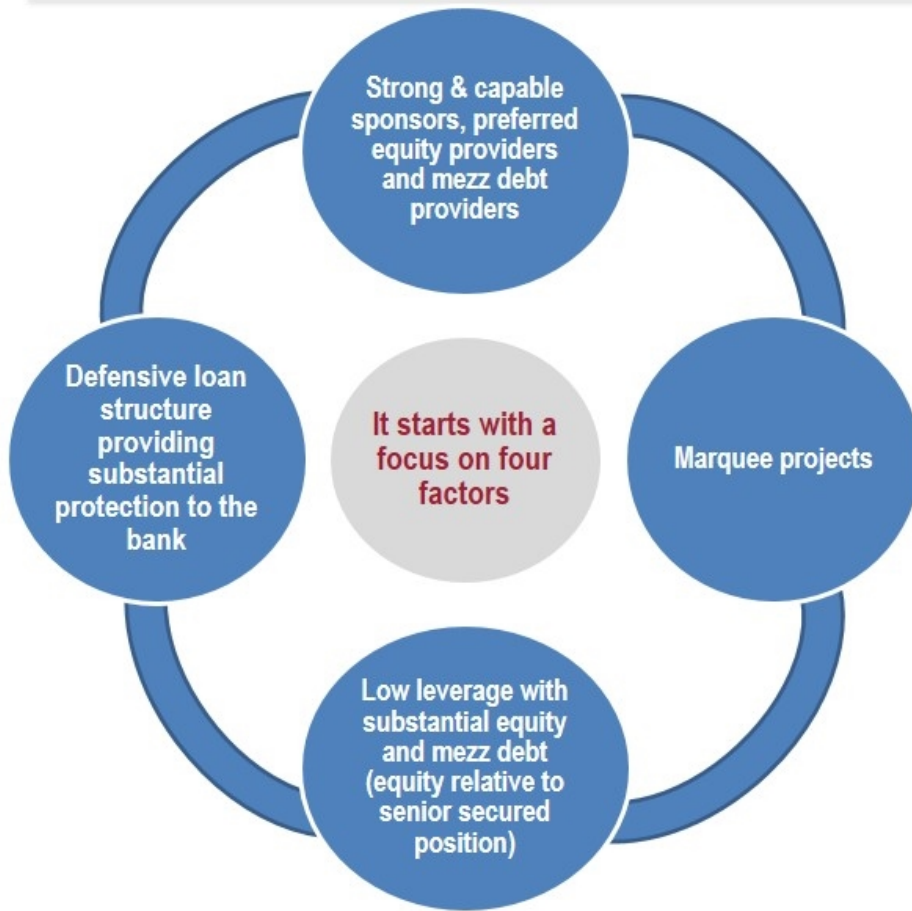
- Low 70% range Loan to Cost
- High 60% range Loan to Value

### 14 Year History of Annual Losses

| Year & Quarter End | Ending Portfolio Balance | Net charge-offs ("NCO")* | NCO Ratio    |
|--------------------|--------------------------|--------------------------|--------------|
| 2003               | \$ 5,106,325             | -                        | 0.00%        |
| 2004               | \$ 52,657,865            | -                        | 0.00%        |
| 2005               | \$ 51,055,927            | -                        | 0.00%        |
| 2006               | \$ 61,322,550            | -                        | 0.00%        |
| 2007               | \$ 209,523,672           | -                        | 0.00%        |
| 2008               | \$ 470,485,099           | -                        | 0.00%        |
| 2009               | \$ 516,044,727           | \$ 7,531,303             | 1.50%        |
| 2010               | \$ 567,716,359           | -                        | 0.00%        |
| 2011               | \$ 649,806,170           | \$ 2,905,315             | 0.50%        |
| 2012               | \$ 848,441,013           | -                        | 0.00%        |
| 2013               | \$ 1,270,767,688         | -                        | 0.00%        |
| 2014               | \$ 2,308,573,422         | -                        | 0.00%        |
| 2015               | \$ 4,263,799,976         | -                        | 0.00%        |
| 2016               | \$ 6,741,248,793         | -                        | 0.00%        |
| 3/31/2017          | \$ 7,109,545,797         | -                        | 0.00%        |
| <b>Total</b>       |                          | <b>\$ 10,436,618</b>     |              |
| <b>Average</b>     |                          | <b>\$ 732,394</b>        | <b>0.07%</b> |

\* Net charge-offs presented in the table can be attributed to two loans and includes ORE write-downs related to those two loans.

# RESG Business Model Reduces Credit Risk



- We are always the sole senior secured lender giving us the lowest risk position in the capital stack
- With RESG's averages of 48.7% LTC and 41.8% LTV, our portfolio may be the most conservative CRE portfolio in the country

# RESG Business Model Emphasizes Industry-Leading Excellence throughout the Life of the Loan

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Thorough underwriting including detailed modeling and testing for economic stress, interest rate stress, exit refinancing stress and cap rate stress

Rigorous economic analysis including supply and demand metrics for the relevant market, submarket and micro market, as appropriate

Comprehensive and consistent documentation under the supervision of RESG's in-house legal team in coordination with outside counsel

An emphasis on precision at closing handled by RESG's team of closers and paralegals

Thorough life-of-loan asset management by teams of skilled asset managers

# Low Leverage and Significant RESG Portfolio Diversification by Product Type Reduce Risk

## RESG Portfolio Details As of March 31, 2017

| Property Type    | Total Commitment<br>(Funded and<br>Unfunded) | Percentage of<br>RESG Portfolio | Loan to<br>Cost (LTC) | Loan to<br>Value (LTV) |
|------------------|--|---------------------------------|-----------------------|------------------------|
| Multi-family     | \$4,265,529,332                              | 24.2%                           | 57.9%                 | 48.1%                  |
| Condos           | 3,768,054,915                                | 21.4%                           | 44.7%                 | 38.8%                  |
| Office / MOB     | 2,533,905,415                                | 14.4%                           | 48.0%                 | 38.2%                  |
| Hospitality      | 2,346,005,957                                | 13.3%                           | 47.5%                 | 39.8%                  |
| Mixed Use        | 1,808,046,081                                | 10.3%                           | 49.7%                 | 43.4%                  |
| Land Hold        | 1,360,500,258                                | 7.7%                            | 41.9%                 | 37.7%                  |
| Retail           | 483,791,670                                  | 2.7%                            | 60.8%                 | 53.2%                  |
| SF Lots          | 295,102,537                                  | 1.7%                            | 39.8%                 | 44.8%                  |
| SF Homes         | 273,837,144                                  | 1.6%                            | 36.0%                 | 42.6%                  |
| Land Development | 248,392,834                                  | 1.4%                            | 45.8%                 | 42.7%                  |
| Industrial       | 223,417,331                                  | 1.3%                            | 53.8%                 | 47.2%                  |
| <b>Totals</b>    | <b>\$17,606,583,474</b>                      | <b>100.0%</b>                   | <b>48.7%</b>          | <b>41.8%</b>           |

- No property type accounts for more than 24.2% of RESG's portfolio

- Weighted average LTC of RESG's portfolio is a very conservative 48.7%

- Weighted average LTV of RESG's portfolio is a very conservative 41.8%

\*Data as of March 31, 2017.

## Geographic Diversification of Total Real Estate Loan Portfolio Reduces Credit Risk

### Total Real Estate Portfolio – Outstanding Balances by Location of Collateral (\$ in Thousands) As of March 31, 2017

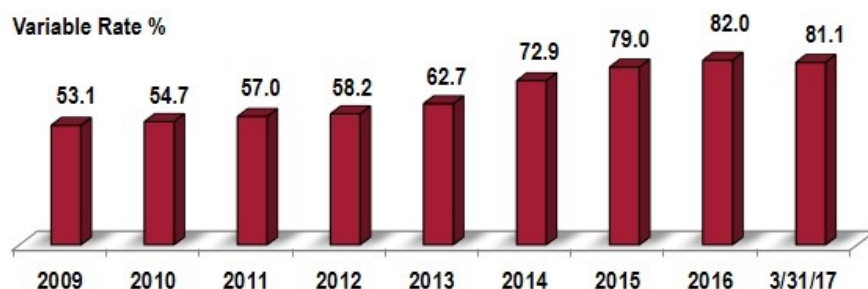
| Location       | 1-4 Family          | Non-Farm /<br>Non-Resi | Construction<br>Land Dev. | Agri              | Multi-Family      | Total                |
|----------------|---------------------|------------------------|---------------------------|-------------------|-------------------|----------------------|
| New York       | \$ 7,024            | \$ 495,057             | \$ 2,061,859              | \$ -              | \$ 71,729         | \$ 2,635,669         |
| Florida        | 317,458             | 1,034,630              | 656,184                   | 10,979            | 75,699            | 2,094,950            |
| Georgia        | 290,469             | 612,125                | 323,146                   | 10,410            | 122,465           | 1,358,615            |
| Texas          | 74,600              | 324,928                | 663,211                   | 931               | 226,505           | 1,290,175            |
| Arkansas       | 346,127             | 569,752                | 128,917                   | 101,864           | 57,072            | 1,203,732            |
| California     | -                   | 376,414                | 365,166                   | -                 | 38,569            | 780,149              |
| North Carolina | 169,382             | 264,793                | 198,742                   | 5,417             | 35,756            | 674,090              |
| Colorado       | 1,357               | 126,840                | 189,833                   | -                 | -                 | 318,030              |
| Tennessee      | 2,044               | 208,161                | 93,490                    | -                 | -                 | 303,695              |
| Illinois       | -                   | 15,410                 | 160,162                   | -                 | 2,170             | 177,742              |
| South Carolina | 18,120              | 84,056                 | 57,998                    | -                 | 13,164            | 173,338              |
| Arizona        | -                   | 19,720                 | 113,046                   | -                 | 32,989            | 165,755              |
| Washington     | -                   | 53,864                 | 87,079                    | -                 | -                 | 140,943              |
| Nevada         | -                   | 91,765                 | -                         | -                 | 37,787            | 129,552              |
| Cayman Islands | -                   | 128,575                | -                         | -                 | -                 | 128,575              |
| Maryland       | 319                 | 12,375                 | 66,676                    | -                 | 8,970             | 88,340               |
| Rhode Island   | -                   | 82,024                 | -                         | -                 | -                 | 82,024               |
| Alabama        | 21,078              | 29,562                 | 25,992                    | 418               | 3,991             | 81,041               |
| Pennsylvania   | -                   | 39,992                 | 31,107                    | -                 | -                 | 71,099               |
| Hawaii         | -                   | -                      | -                         | -                 | 61,043            | 61,043               |
| Oregon         | -                   | 19,816                 | 17,737                    | -                 | 23,427            | 60,980               |
| Ohio           | -                   | 35,601                 | 5,722                     | -                 | -                 | 41,323               |
| Missouri       | 744                 | 16,224                 | 4,230                     | -                 | 19,367            | 40,565               |
| Minnesota      | -                   | 29,145                 | -                         | -                 | -                 | 29,145               |
| Kansas         | -                   | 1,243                  | 24,675                    | -                 | -                 | 25,918               |
| Virginia       | 591                 | 16,192                 | 5,456                     | -                 | 76                | 22,315               |
| Oklahoma       | 909                 | 11,157                 | 29                        | 4,009             | 5,969             | 22,073               |
| Indiana        | -                   | 4,269                  | 8,269                     | -                 | -                 | 12,538               |
| Mississippi    | 36                  | 9,514                  | 2,140                     | 563               | -                 | 12,253               |
| Bahamas        | -                   | 11,377                 | -                         | -                 | -                 | 11,377               |
| Connecticut    | -                   | 10,525                 | -                         | -                 | -                 | 10,525               |
| Other          | 2,028               | 29,180                 | 8,299                     | -                 | 2,058             | 41,565               |
| <b>Total</b>   | <b>\$ 1,252,286</b> | <b>\$ 4,764,286</b>    | <b>\$ 5,299,165</b>       | <b>\$ 134,591</b> | <b>\$ 838,806</b> | <b>\$ 12,289,134</b> |

The amount of the Company's total real estate loans at March 31, 2017 based on the location of the principal collateral is reflected in the table above. Data for individual locations is separately presented when aggregate total real estate loans in that location exceed \$10 million.

# With our Net Interest Margin in the 96<sup>th</sup> percentile\* of the industry, we are well positioned whether rates change or don't

## We are well positioned to benefit from rising rates

### Variable Rate Portion of Total Non-Purchased Loans and Leases



### Rising Interest Rates Should Increase our Net Interest Income

| Shift in Interest Rates (in bps) | % Increase in Projected Baseline Net Interest Income** |
|----------------------------------|--|
| +100                             | 3.5%   |
| +200                             | 7.2%   |
| +300                             | 10.9%  |
| +400                             | 14.6%  |
| +500                             | 18.2%  |

\*S&P Global Market Intelligence reporting for 2016.

\*\*Earnings simulation model's projected impact of a change in interest rates on the projected baseline net interest income for the 12-month period commencing April 1, 2017. Assumes parallel shifts in the yield curve and does not take into account changes in the slope of the yield curve or the impact of any possible future acquisitions.

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We are well positioned even if U.S. sovereign debt yields and key indexes such as LIBOR go negative.

We have taken actions to protect our loan and investment securities portfolios from a possible negative interest rate macroeconomic scenario.

- 96% of our variable rate loans have floors
- Essentially all new variable rate loans are being originated with floors
- 98.6% of our investment securities have fixed rates



# A Proven Track Record of Growth:

- ❖ Organic Growth + Acquisitions
- ❖ Organic Growth is the #1 Growth Priority
- ❖ Organic Growth through Existing Offices – Substantial Capacity Exists
- ❖ Organic Growth through *De Novo* Branching



# A Potent Combination of Growth + Acquisitions

## Organic Growth through *De Novo* Branching



## Augmented by Multiple Acquisitions since 2010

|                   |                               |                |                 |
|-------------------|-------------------------------|----------------|-----------------|
| 1. March 2010     | Unity National Bank           | GA             | FDIC-assisted   |
| 2. July 2010      | Woodlands Bank                | SC, NC, GA, AL | FDIC-assisted   |
| 3. September 2010 | Horizon Bank                  | FL             | FDIC-assisted   |
| 4. December 2010  | Chestatee State Bank          | GA             | FDIC-assisted   |
| 5. January 2011   | Oglethorpe Bank               | GA             | FDIC-assisted   |
| 6. April 2011     | First Choice Community Bank   | GA             | FDIC-assisted   |
| 7. April 2011     | Park Avenue Bank              | GA, FL         | FDIC-assisted   |
| 8. December 2012  | The Citizens Bank             | AL             | Traditional M&A |
| 9. July 2013      | First National Bank of Shelby | NC             | Traditional M&A |
| 10. March 2014    | OMNIBANK                      | TX             | Traditional M&A |
| 11. May 2014      | Summit Bank                   | AR             | Traditional M&A |
| 12. February 2015 | Interinvest National Bank     | NY, FL         | Traditional M&A |
| 13. August 2015   | Bank of the Carolinas         | NC             | Traditional M&A |
| 14. July 20, 2016 | Community & Southern Bank     | GA, FL         | Traditional M&A |
| 15. July 21, 2016 | C1 Bank                       | FL             | Traditional M&A |

Acquisitions should continue to be a meaningful contributor to growth

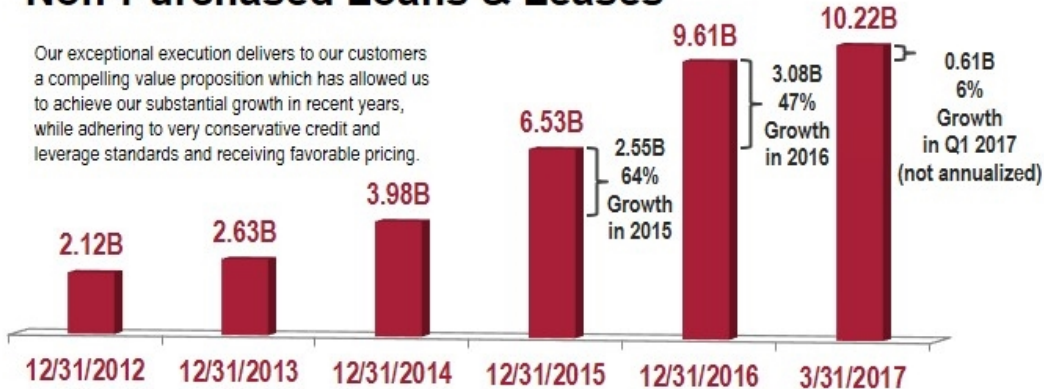
\$19.2 Billion at March 31, 2017



# Organic Loan and Lease Growth is Always Growth Priority #1

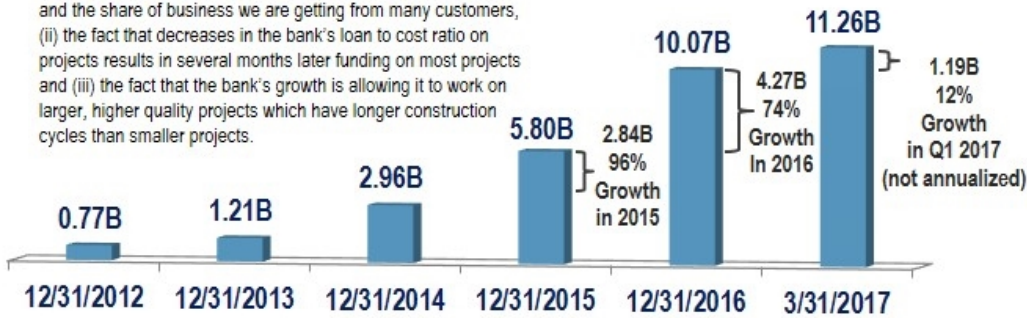
## Non-Purchased Loans & Leases

Our exceptional execution delivers to our customers a compelling value proposition which has allowed us to achieve our substantial growth in recent years, while adhering to very conservative credit and leverage standards and receiving favorable pricing.



## Unfunded Balances of Closed Loans

This significant growth reflects: (i) growth in our customer base and the share of business we are getting from many customers, (ii) the fact that decreases in the bank's loan to cost ratio on projects results in several months later funding on most projects and (iii) the fact that the bank's growth is allowing it to work on larger, higher quality projects which have longer construction cycles than smaller projects.



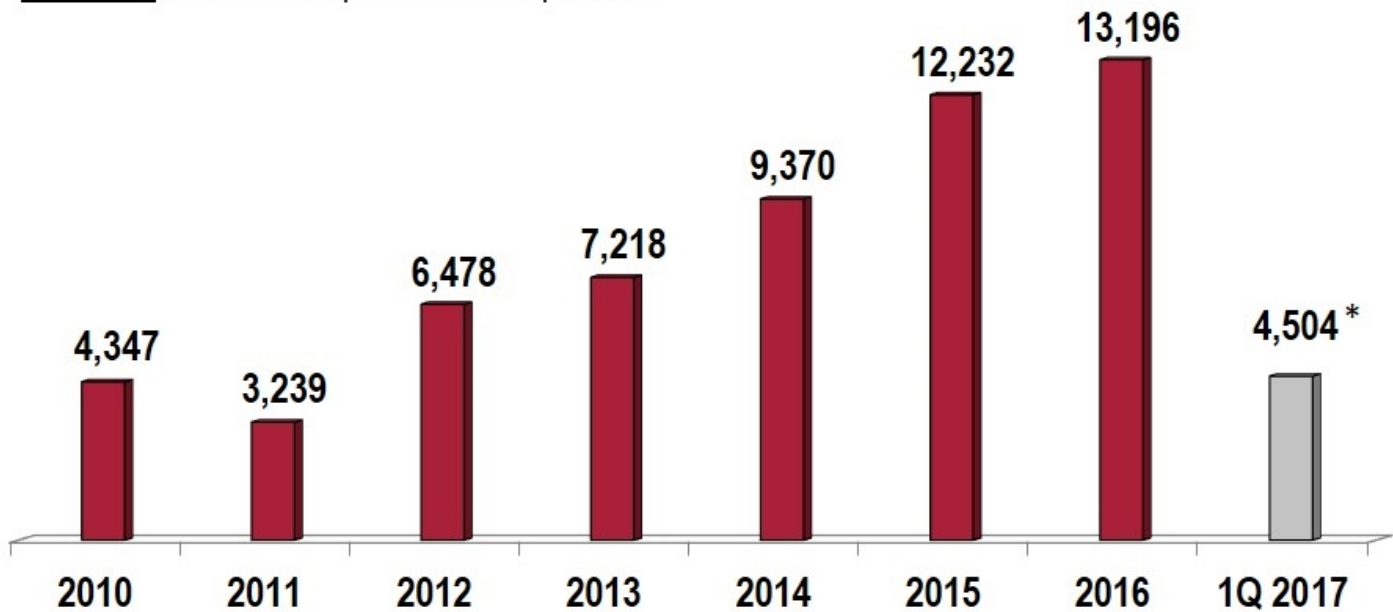
(\$ in Billions)

The substantial growth in our unfunded balance of closed loans is an important component of our strategy to achieve record growth (in dollars) in our funded balance of non-purchased loans in both 2017 and 2018.

# Organic Growth in Core Checking Accounts

## Deposit Growth Priority #1

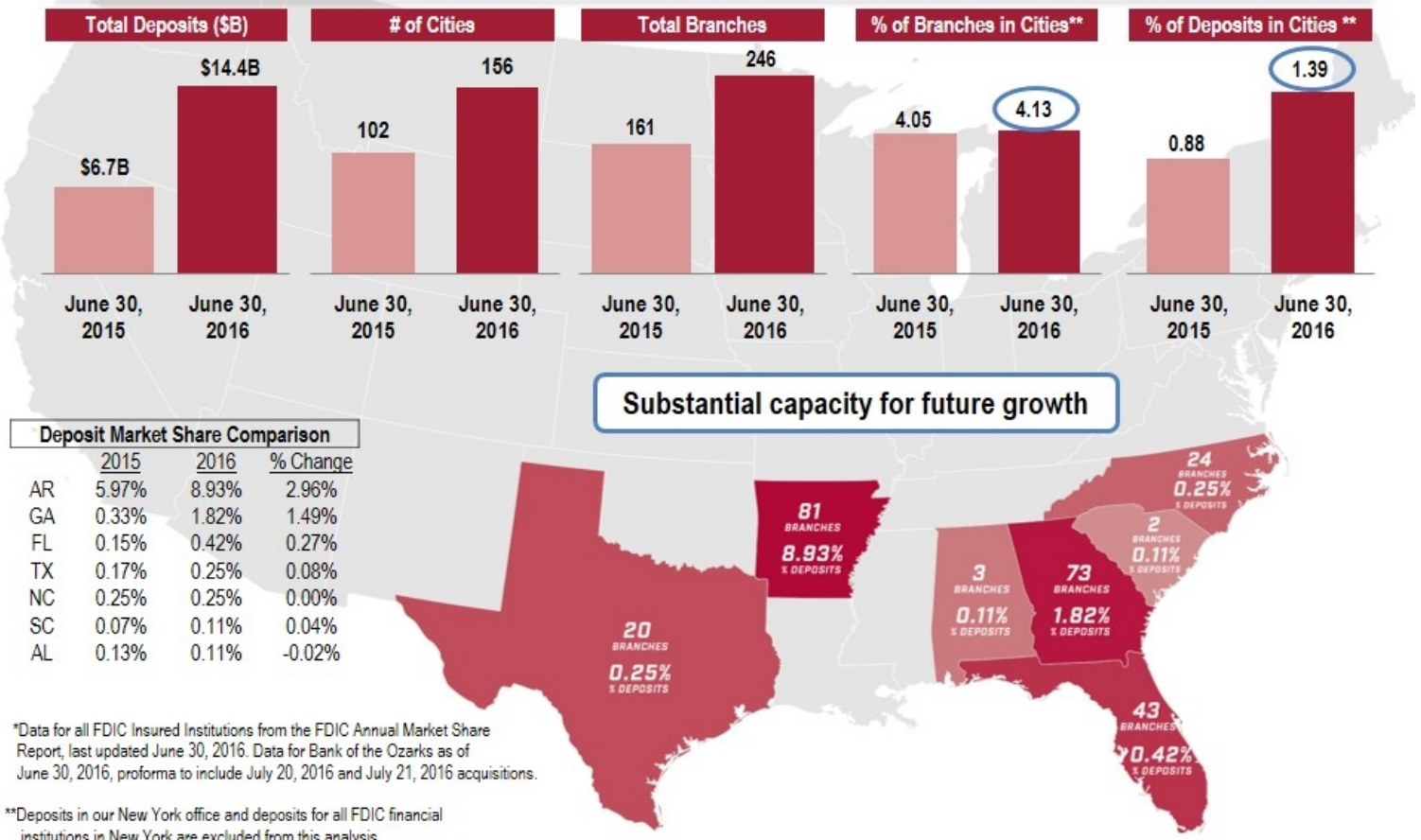
Net Growth in Number of Core Checking Accounts  
Excluding Accounts Acquired from Acquisitions



\* Note: Growth in core checking accounts not annualized

# Untapped Deposit Growth Potential in Existing Markets

(Branch count includes deposit-gathering branches only as of June 30, 2016\*)



Substantial capacity for future growth

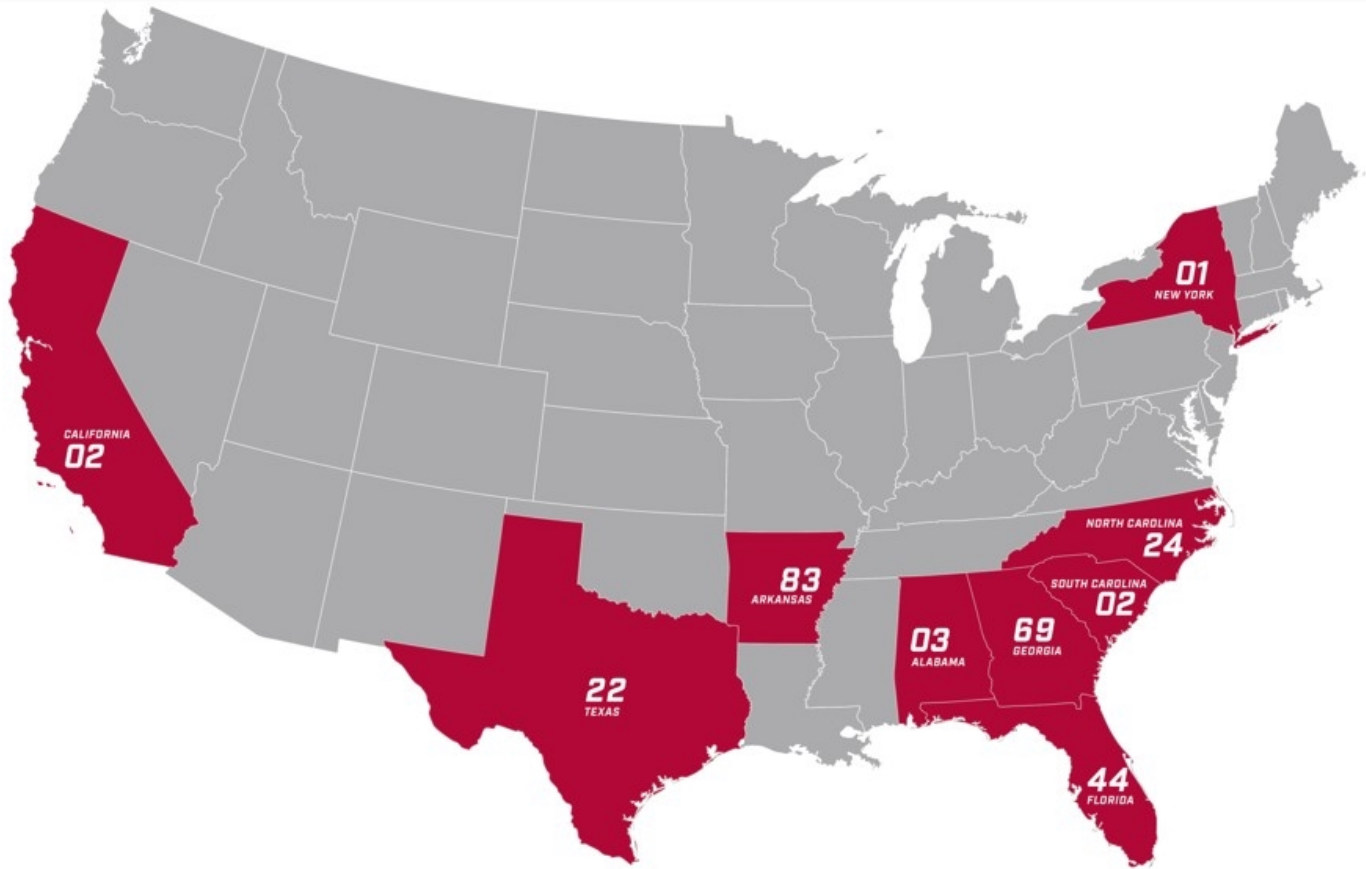
\*Data for all FDIC Insured Institutions from the FDIC Annual Market Share Report, last updated June 30, 2016. Data for Bank of the Ozarks as of June 30, 2016, proforma to include July 20, 2016 and July 21, 2016 acquisitions.

\*\*Deposits in our New York office and deposits for all FDIC financial institutions in New York are excluded from this analysis.

Percentages shown on map are OZRK % of deposits as of June 30, 2016.

## We Now Have 250 Offices in Nine States

(Office count as of April 11, 2017; includes 242 deposit-gathering branches and 8 loan production offices.)



# Expanding Our Extensive Branch Network

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## Growth in Legacy Markets

- Expanding deposit gathering capabilities in New York office with strategic staff additions
- Relocating offices from leased to owned branches in 2Q 2017
  - Miami Beach, FL
  - Harrisburg, NC
- 1 office in McKinney, TX, in an area that has experienced recent significant growth
  - Expected to open 2Q or 3Q 2017

## Selected Expansion with CRA focus

- Significant commitment to enhancing service to low-to-moderate income census tracts and majority / minority census tracts and their customers
- Current expansion plans for existing MSAs include:
  - 1-2 branches in Dallas County, TX
  - 1-2 branches in Tarrant County, TX
  - 2-4 branches in central Atlanta MSA
- Expected to enhance CRA performance and profitability

## Expansion into New Markets (“De novo 2.0”)

- Analyzing markets/states where we currently have a lending presence, but no deposit presence
- Anticipate opening several *de novo* 2.0 branches in 2017 through 2019



# Well Capitalized with Ample Sources of Liquidity



# Strong Capital Position

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| <b><u>Ratios at 3-31-17</u></b>               | <b><u>OZRK</u></b> | <b><u>Current Minimum<br/>Capital Required –<br/>Basel III</u></b> | <b><u>Minimum Capital<br/>Required – Basel III<br/>Fully Phased-In<br/>(1-1-19)</u></b> |
|---|--------------------|--|---|
| Common equity tier 1 to risk-weighted assets: | 9.94%              | 5.75%  | 7.00%   |
| Tier 1 capital to risk-weighted assets:       | 9.94%              | 7.25%  | 8.50%   |
| Total capital to risk-weighted assets:        | 11.89%             | 9.25%  | 10.50%  |
| Tier 1 leverage to average assets:            | 11.95%             | 4.00%  | 4.00%   |

## Abundant Sources of Secondary Liquidity

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|   |                          |
|---|--------------------------|
| FHLB Borrowing Availability                       | \$4,628,408,550          |
| Unsecured Lines of Credit                         | 230,000,000*             |
| Investments Available for Secured Lines of Credit | 738,070,503              |
| Fed Funds Available through Fed Discount Window   | 154,804,941              |
| <b>Total as of 3-31-2017</b>                      | <b>\$ 5,751,283,994*</b> |

\* Approximate





# We have Delivered for Shareholders



# 1<sup>st</sup> Quarter 2017 Financial Highlights:

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- Record Quarterly Net Income of \$89.2 million
- Some of our Best Asset Quality Ratios as a Public Company including:
  - 0.11% Ratio of Nonperforming Loans and Leases as a Percent of Total Loans and Leases at year end
  - Record 0.16% Ratio of Loans and Leases Past Due 30 Days or more including Past Due Non-Accrual Loans and Leases to Total Loans and Leases at year end
  - 0.05% Net Charge-off Ratio for Non-Purchased Loans and Leases
- \$612 Million Growth in Non-Purchased Loans and Leases
- \$1.19 Billion Growth in the Unfunded Balance of Closed Loans
- 4.88% Net Interest Margin
- 35.0% Efficiency Ratio for the quarter

# Building Capital and Delivering Returns for Shareholders

## Growth in Tangible Book Value Per Share\*

- 603% increase in tangible book value per common share in 10<sup>1/4</sup> years



## Dividend History

- Increased our cash dividend in each of the last 27 quarters
- Cash dividends increased every year since going public

## Stock Splits

- Four 2-for-1 stock splits since going public in July 1997:
  - June 17, 2002
  - August 16, 2011
  - December 10, 2003
  - June 23, 2014

\*Calculation of the Company's tangible book value per common share, including the reconciliation to the most directly comparable GAAP financial measures are included in the table at the end of this presentation. Management believes presentation of these non-GAAP financial measures provides useful supplemental information that contributes to a proper understanding of the financial results and capital levels of the Company.

# Beating the Indexes

| OZRK US Equity    |              | 97) Settings |              | Page 1/70 Comparative Returns |           |
|-------------------|--------------|--------------|--------------|-------------------------------|-----------|
| Range             | 07/18/1997   | -            | 04/28/2017   | Period                        | Weekly    |
| No. of Period     | 1032 Week(s) |              |              |                               |           |
| Security          | Currency     | Price Change | Total Return | Difference                    | Annual Eq |
| 1) OZRK US Equity | USD          | 4061.75%     | 5662.34%     |                               | 22.73%    |
| 2) MID Index      | USD          | 470.74%      | 642.35%      | -5020.0%                      | 10.66%    |
| 3) NDF Index      | USD          | 144.97%      | 144.97% *    | -5517.4%                      | 4.63%     |

\*No Dividends or Coupons





**BANK of the OZARKS, Inc.**  
NON-GAAP RECONCILIATIONS

# Non-GAAP Reconciliation

## Calculation of Tangible Book Value Per Common Share

|                                      | 12/31/2006 | 12/31/2007 | 12/31/2008 | 12/31/2009 | 12/31/2010 | 12/31/2011 | 12/31/2012 | Genala      | Without Genala | 6/30/2013  | Shelby     | Pro Forma with Shelby |
|--------------------------------------|------------|------------|------------|------------|------------|------------|------------|-------------|----------------|------------|------------|-----------------------|
| Common Stockholders' Equity          | \$ 174,633 | \$ 190,829 | \$ 252,302 | \$ 269,028 | \$ 320,355 | \$ 404,551 | \$ 507,664 | \$ (15,583) | \$ 492,081     | \$ 531,125 | \$ 65,242  | \$ 596,367            |
| Less: Intangible Assets **           | (6,140)    | (5,877)    | (5,664)    | (5,554)    | (7,925)    | (12,207)   | (11,827)   | 1,656       | (10,171)       | (10,680)   | (10,136)   | (20,826)              |
| Tangible Common Stockholders' Equity | \$ 168,493 | \$ 184,952 | \$ 246,638 | \$ 263,474 | \$ 312,430 | \$ 412,344 | \$ 495,837 | \$ (13,927) | \$ 481,910     | \$ 520,435 | \$ 55,106  | \$ 575,541            |
| Ending Shares                        | 66,986     | 67,272     | 67,456     | 67,618     | 68,214     | 68,928     | 70,544     | (848)       | 69,696         | 70,876     | 2,515      | 73,391                |
| Tangible Book Value Per Share *      | \$ 2.52    | \$ 2.75    | \$ 3.66    | \$ 3.90    | \$ 4.58    | \$ 5.98    | \$ 7.03    |             | \$ 6.92        | \$ 7.34    |            | \$ 7.84               |
|                                      |            |            |            |            |            |            |            | Difference  | \$ 0.11        |            | Difference | \$ 0.50               |

|                                      | 12/31/2013 | 3/31/2014  | Summit     | Pro Forma with Summit | 12/31/2014 | Interwest  | Pro Forma with Interwest | 6/30/2015    | Carolinas  | Pro Forma with Carolinas |
|--------------------------------------|------------|------------|------------|-----------------------|------------|------------|--------------------------|--------------|------------|--------------------------|
| Common Stockholders' Equity          | \$ 629,060 | \$ 657,310 | \$ 166,315 | \$ 823,625            | \$ 908,390 | \$ 238,376 | \$ 1,146,766             | \$ 1,209,254 | \$ 65,325  | \$ 1,274,579             |
| Less: Intangible Assets **           | (19,158)   | (20,993)   | (88,766)   | (109,759)             | (105,576)  | (46,596)   | (152,172)                | (148,936)    | (7,674)    | (156,610)                |
| Tangible Common Stockholders' Equity | \$ 609,902 | \$ 636,317 | \$ 77,549  | \$ 713,866            | \$ 802,814 | \$ 191,780 | \$ 994,594               | \$ 1,060,318 | \$ 57,651  | \$ 1,117,969             |
| Ending Shares                        | 73,712     | 73,888     | 5,766      | 79,654                | 79,924     | 6,637      | 86,561                   | 86,811       | 1,448      | 88,259                   |
| Tangible Book Value Per Share *      | \$ 8.27    | \$ 8.61    |            | \$ 8.96               | \$ 10.04   |            | \$ 11.49                 | \$ 12.21     |            | \$ 12.67                 |
|                                      |            |            | Difference | \$ 0.35               |            | Difference | \$ 1.45                  |              | Difference | \$ 0.46                  |

|                                      | 12/31/2015   | Common Stock Issuance | Without Common Stock Issuance | 6/30/2016    | CSB & C1     | Pro Forma with CSB & C1 | 12/31/2016   | 3/31/2017    |
|--------------------------------------|--------------|-----------------------|-------------------------------|--------------|--------------|-------------------------|--------------|--------------|
| Common Stockholders' Equity          | \$ 1,464,631 | \$ (110,000)          | \$ 1,354,631                  | \$ 1,556,921 | \$ 1,135,863 | \$ 2,692,784            | \$ 2,791,607 | \$ 2,873,317 |
| Less: Intangible Assets **           | (152,340)    |                       | (152,340)                     | (149,904)    | (576,799)    | (726,703)               | (720,950)    | (718,475)    |
| Tangible Common Stockholders' Equity | \$ 1,312,291 | \$ (110,000)          | \$ 1,202,291                  | \$ 1,407,017 | \$ 559,064   | \$ 1,966,081            | \$ 2,070,657 | \$ 2,154,842 |
| Ending Shares                        | 90,612       | (2,098)               | 88,514                        | 90,745       | 30,354       | 121,099                 | 121,268      | 121,575      |
| Tangible Book Value Per Share *      | \$ 14.48     |                       | \$ 13.58                      | \$ 15.51     |              | \$ 16.24                | \$ 17.08     | \$ 17.72     |
|                                      |              |                       | Difference                    |              | Difference   | \$ 0.73                 |              |              |

\*Represents ending balances, as determined in accordance with accounting principles generally accepted in the U.S., ending shares outstanding and tangible book value per share as of the date indicated.

\*\*Intangible assets consist of core deposit, bank charter and intellectual property intangibles and goodwill.

<1> Includes \$14,123,000 of common stockholders' equity and \$1,460,000 of bargain purchase gain.

<2> Includes \$60,079,000 of common stockholders' equity and \$5,163,000 of tax-exempt bargain purchase gain.

Financial data in thousands, except per share amounts.



# Non-GAAP Reconciliation

## Calculation of Annualized Return on Average Tangible Common Stockholders' Equity

|   | Years Ended |            |            |            |            |            |            |              |              | 3 Months Ended |
|---|-------------|------------|------------|------------|------------|------------|------------|--------------|--------------|----------------|
|   | 12/31/2008  | 12/31/2009 | 12/31/2010 | 12/31/2011 | 12/31/2012 | 12/31/2013 | 12/31/2014 | 12/31/2015   | 12/31/2016   | 3/31/2017      |
| Net Income Available To Common Stockholders   | \$ 34,474   | \$ 36,826  | \$ 64,001  | \$ 101,321 | \$ 77,044  | \$ 91,237  | \$ 118,606 | \$ 182,253   | \$ 269,979   | \$ 89,188      |
| Average Common Stockholders' Equity Before Noncontrolling Interest                                | \$ 213,271  | \$ 267,768 | \$ 296,035 | \$ 374,664 | \$ 458,595 | \$ 560,351 | \$ 786,430 | \$ 1,217,475 | \$ 2,068,328 | \$ 2,826,832   |
| Less Average Intangible Assets:   |             |            |            |            |            |            |            |              |              |                |
| Goodwill  | (5,231)     | (5,243)    | (5,243)    | (5,243)    | (5,243)    | (5,243)    | (51,793)   | (118,013)    | (363,324)    | (660,151)      |
| Core Deposit, Bank Charter and Intellectual Property Intangibles, Net Of Accumulated Amortization | (515)       | (368)      | (1,621)    | (5,932)    | (5,989)    | (9,661)    | (21,651)   | (28,660)     | (43,623)     | (59,596)       |
| Total Average Intangibles   | (5,746)     | (5,611)    | (6,864)    | (11,175)   | (11,232)   | (14,904)   | (73,444)   | (146,673)    | (406,947)    | (719,747)      |
| Average Tangible Common Stockholders' Equity <sup>(1)</sup>                                       | \$ 207,525  | \$ 262,157 | \$ 289,171 | \$ 363,489 | \$ 447,363 | \$ 545,447 | \$ 712,986 | \$ 1,070,802 | \$ 1,661,381 | \$ 2,107,085   |
| Return On Average Common Stockholders' Equity <sup>(1)</sup>                                      | 16.16%      | 13.75%     | 21.62%     | 27.04%     | 16.80%     | 16.28%     | 15.08%     | 14.97%       | 13.05%       | 12.80%         |
| Return On Average Tangible Common Stockholders' Equity <sup>(1)</sup>                             | 16.61%      | 14.05%     | 22.13%     | 27.87%     | 17.22%     | 16.73%     | 16.63%     | 17.02%       | 16.25%       | 17.17%         |

Financial data in thousands.

(1) Ratios for interim period annualized based on actual days.





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