Bank OZK

Nasdaq: OZK | February 2024

Forward Looking Statements

This presentation and other communications by Bank OZK (the "Bank") include certain "forward-looking statements" regarding the Bank's plans, expectations, thoughts, beliefs, estimates, goals and outlook for the future that are intended to be covered by the Private Securities Litigation Reform Act of 1995. Forward-looking statements are based on management's expectations as well as certain assumptions and estimates made by, and information available to, management at the time. Those statements are not guarantees of future results or performance and are subject to certain known and unknown risks, uncertainties and other factors that may cause actual results to differ materially from those expressed in, or implied by, such forward-looking statements. These risks, uncertainties and other factors include, but are not limited to: potential delays or other problems in implementing the Bank's growth, expansion and acquisition strategies, including hiring or retaining qualified personnel, obtaining regulatory or other approvals, delays in acquiring satisfactory sites, obtaining permits and designing, constructing and opening new offices or relocating, selling or closing existing offices; integrating any acquisitions; the availability of and access to capital; possible downgrades in the Bank's credit ratings or outlook which could increase the costs of or decrease the availability of funding from capital markets; the ability to attract new or retain existing deposits or to retain or grow loans, including growth from unfunded closed loans; the ability to generate future revenue growth or to control future growth in non-interest expense; interest rate fluctuations, including changes in the yield curve between short-term and long-term interest rates or changes in the relative relationships of various interest rate indices; competitive factors and pricing pressures, including their effect on the Bank's net interest margin or core spread; general economic, unemployment, credit market and real estate market conditions, and the effect of such conditions on the creditworthiness of borrowers, collateral values, the value of investment securities and asset recovery values; conditions within the banking industry, including the effects of recent failures of other financial institutions; recently enacted and potential laws and regulatory requirements or changes to existing laws and regulatory requirements, including changes affecting oversight of the financial services industry, changes intended to manage or mitigate climate and related environmental risks or changes in the interpretation and enforcement of such laws and requirements, and the costs and expenses to comply with new and/or existing legislation and regulatory requirements; uncertainty regarding changes in U.S. government monetary and fiscal policy; the impact of any U.S. federal government shutdown or budgetary crisis; FDIC special assessments or changes to regular assessments; the ability to keep pace with technological changes, including changes regarding artificial intelligence and maintaining cybersecurity; the impact of failure in, or breach of, our operational or security systems or infrastructure, or those of third parties with whom we do business or others, including as a result of cyber-attacks or an increase in the incidence or severity of fraud, illegal payments, security breaches or other illegal acts impacting the Bank, its customers or others; natural disasters; acts of war or terrorism; the potential impact of continuing inflationary pressures; the potential impact of supply chain disruptions; national or international political instability or military conflict, including the conflict in the Middle East and the ongoing war in Ukraine; the competition and costs of recruiting and retaining human talent; impairment of our goodwill; adoption of new accounting standards, or changes in existing standards; and adverse results (including costs, fines, reputational harm and/or other negative effects) from current or future litigation, regulatory examinations or other legal and/or regulatory actions or rulings as well as other factors identified in this communication or as detailed from time to time in our public filings, including those factors described in the disclosures under the headings "Forward-Looking Information" and "Item 1A. Risk Factors" in our most recent Annual Report on Form 10-K for the year ended December 31, 2022 and our quarterly reports on Form 10-Q. Should one or more of the foregoing risks materialize, or should underlying assumptions prove incorrect, actual results or outcomes may vary materially from those described in, or implied by, such forward-looking statements. The Bank disclaims any obligation to update or revise any forward-looking statements based on the occurrence of future events, the receipt of new information or otherwise.

Bank OZK

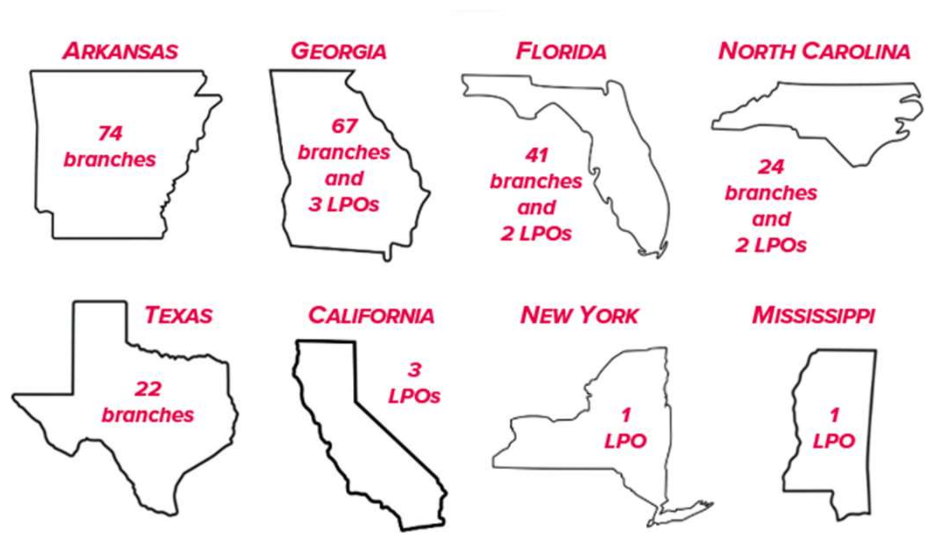
Bank OZK (Nasdaq: OZK) – At a Glance

Bank OZK is a high-performing regional bank with deep expertise in specialized lending businesses nationwide. It operates through 228 retail branches in Arkansas, Georgia, Florida, North Carolina and Texas and 12 loan production offices.

Recent Financial Highlights*

Total Assets	$34.2 billion
Total Loans	$26.5 billion
Total Deposits	$27.4 billion
Total Common Stockholders’ Equity	$4.80 billion
2023 Net Interest Margin	5.16%
2023 Efficiency Ratio	33.7%
2023 Net Charge-off Ratio	0.13%
2023 Return on Average Assets	2.20%
2023 Return on Average TCE+	17.5%
TCE / TA Ratio+	12.3%

Offices



In addition to the branches and loan production offices (“LPOs”) above, we have our corporate headquarters located in Little Rock, AR; our RESG headquarters located in Dallas, TX; and our Indirect Lending headquarters located in Alpharetta, GA (each including a branch or LPO counted above); as well as an operations campus located in Ozark, AR; our OZK Labs in St. Petersburgh, FL; and a solar power plant located in Stuttgart, AR.

* *As of December 31, 2023*

+ The calculation of the Bank’s tangible common stockholders’ equity (“TCE”) and the reconciliation to GAAP are included in the schedule at the end of this presentation.

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2023 Key Highlights

- **Record Annual Net Income Available to Common Stockholders** of $674.6 million, an increase of 23.2% compared to 2022.
- **Record Annual Diluted Earnings Per Common Share** of $5.87, an increase of 29.3% compared to 2022.
- **Record Annual Pre-tax Pre-provision Net Revenue* (“PPNR”)** of $1.03 billion, an increase of 28.3% compared to 2022.
- **Record Annual Net Interest Income** of $1.44 billion, an increase of 26.0% compared to 2022.
- **Record Loan Balances** – Outstanding loans were $26.46 billion, increasing $5.68 billion, or 27.3%, in 2023.
- **Record Deposit Balances** – Deposits were $27.41 billion, increasing $5.91 billion, or 27.5%, in 2023.
- **Liquidity** – Available primary and secondary liquidity sources totaled $10.9 billion.
- **Asset Quality** – Our net charge-off ratio for total loans was 0.13% for the full year of 2023, and our year-end ratios of nonperforming non-purchased loans to total non-purchased loans and nonperforming assets to total assets were 0.23% and 0.36%, respectively.
- **Return on Average Assets (“ROAA”) and ACL Build** – For the full year of 2023, we achieved a ROAA of 2.20% while building our Allowance for Credit Losses (“ACL”) by a net $136.0 million.
- **Efficiency Ratio** of 33.7% for the full year of 2023, among the best in the industry.
- **Capital** – Our common stockholders’ equity ratio and tangible common stockholders’ equity ratio* were 14.0% and 12.3%, respectively, at December 31, 2023. At December 31, 2023, our book value and tangible book value per common shares were $42.42 and $36.58, respectively, increases of 14.2% and 16.2% from December 31, 2022.
- **Dividends** – We recently increased our dividend on common stock for the 54th consecutive quarter.

** The calculations of the Bank’s PPNR, tangible common stockholders’ equity and tangible book value per share and the reconciliation to generally accepted accounting principles (“GAAP”) are included in the schedule at the end of this presentation.*

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Expertise in Key Lending Verticals Contributes to Our Favorable Asset Quality

We conduct extensive lending operations through our network of 228 branches and 12 loan production offices:

- Real Estate Specialties Group ("RESG") is a nationally recognized leader in commercial real estate construction and development finance.
- Our Community Bank originates loans through commercial (generalist) lenders and specialty lending teams.
- Indirect RV & Marine lending is a nationwide business originating consumer loans through an extensive dealer network.
- Other lending teams with a national focus include our Asset Based Lending Group ("ABLG") and our Corporate and Business Specialties Group ("CBSG").

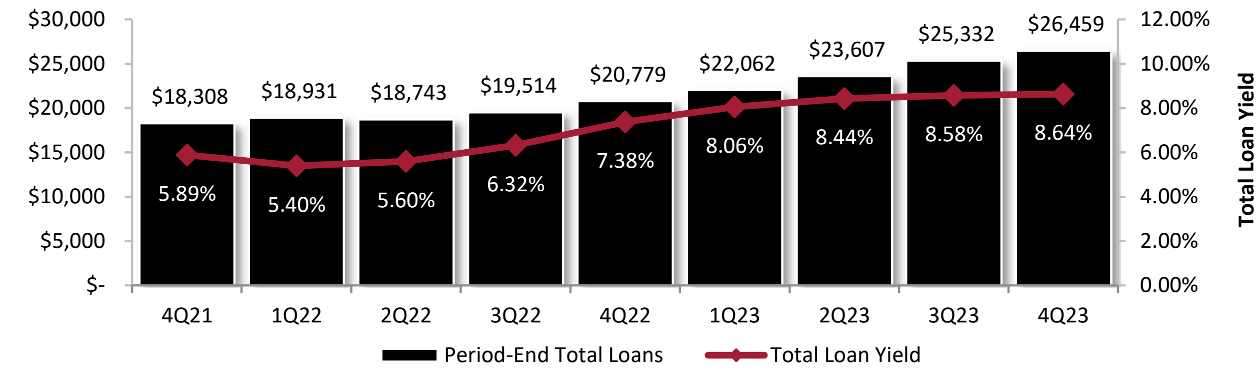
Loans Are Our Largest Category of Earning Assets

Strong Loan Portfolio Growth Combined with Excellent Yields

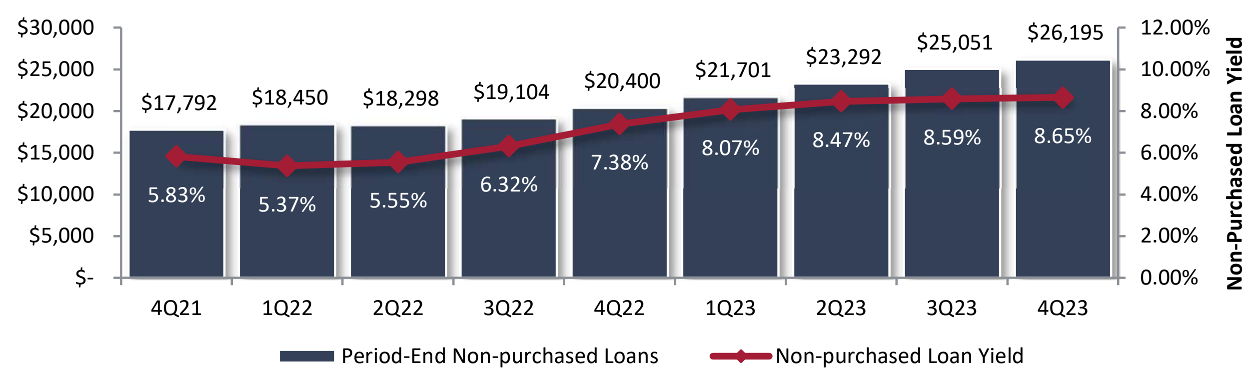
Our total loans at December 31, 2023 were a record $26.46 billion, having increased $5.68 billion, or 27.3%, from December 31, 2022 and $1.13 billion, or 4.5% not annualized, from September 30, 2023.

We expect good loan growth in 2024, but less than the $5.68 billion achieved in 2023. Loan growth in 2024 may vary significantly from quarter to quarter and may be impacted by interest rates, economic conditions, competition or other factors.

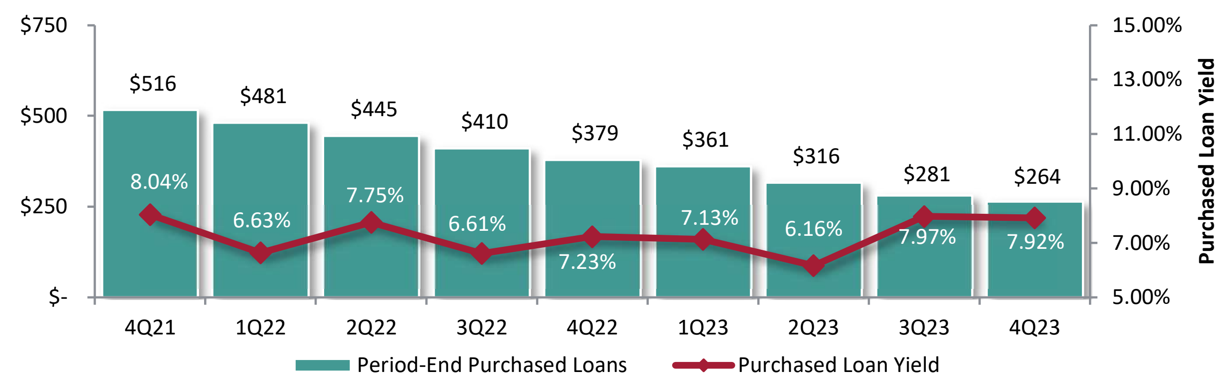
Total Loans* ($ millions)



Non-Purchased Loans* ($ millions)



Purchased Loans* ($ millions)



** Period End Totals*

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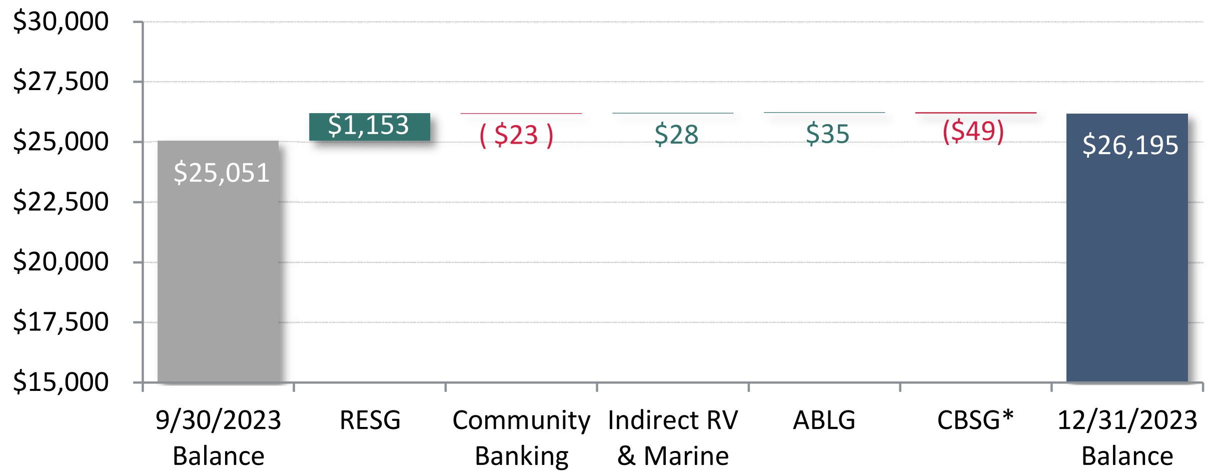
Expert Lending Teams Driving Diversified Growth

Non-purchased Loans by Lending Group

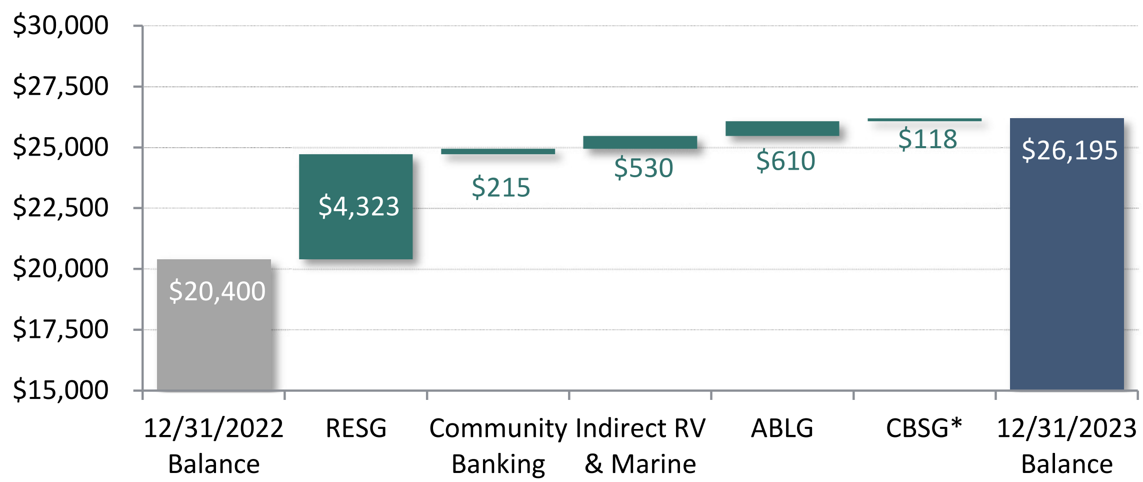
Real Estate Specialties Group ("RESG") was the largest contributor to non-purchased loan growth for the fourth quarter and full year of 2023. Community Banking, Indirect RV & Marine, Asset Based Lending Group ("ABLG") and Corporate and Business Specialties Group ("CBSG"), collectively, contributed $1.47 billion to non-purchased loan growth in 2023.

	12/31/2023 Balances	
	$ millions	*%*
RESG	$ 16,922	65%
Community Banking	5,006	19%
Indirect Lending	2,859	11%
ABLG	1,092	4%
CBSG	315	1%
Total	**$ 26,195**	**100%**

4th Quarter of 2023
($ millions)



Full Year of 2023
($ millions)



** CBSG is a team focused on subscription finance, NAV finance, and other secured non-real estate lending opportunities.*

Growth, Growth & Diversification

*Our "**Growth, Growth & Diversification**" strategy allows us to capitalize on the unique strengths and expertise of RESG, while also continuing to ramp up growth in other lending teams contributing to long-term growth and portfolio diversification.*

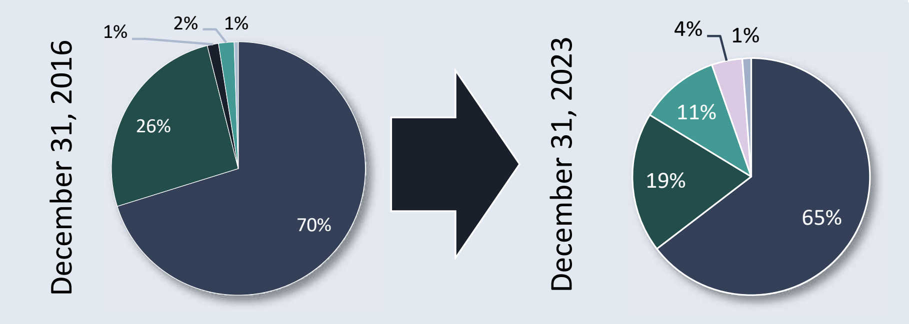
***Growth** in RESG - We want to continue to grow our RESG portfolio.*

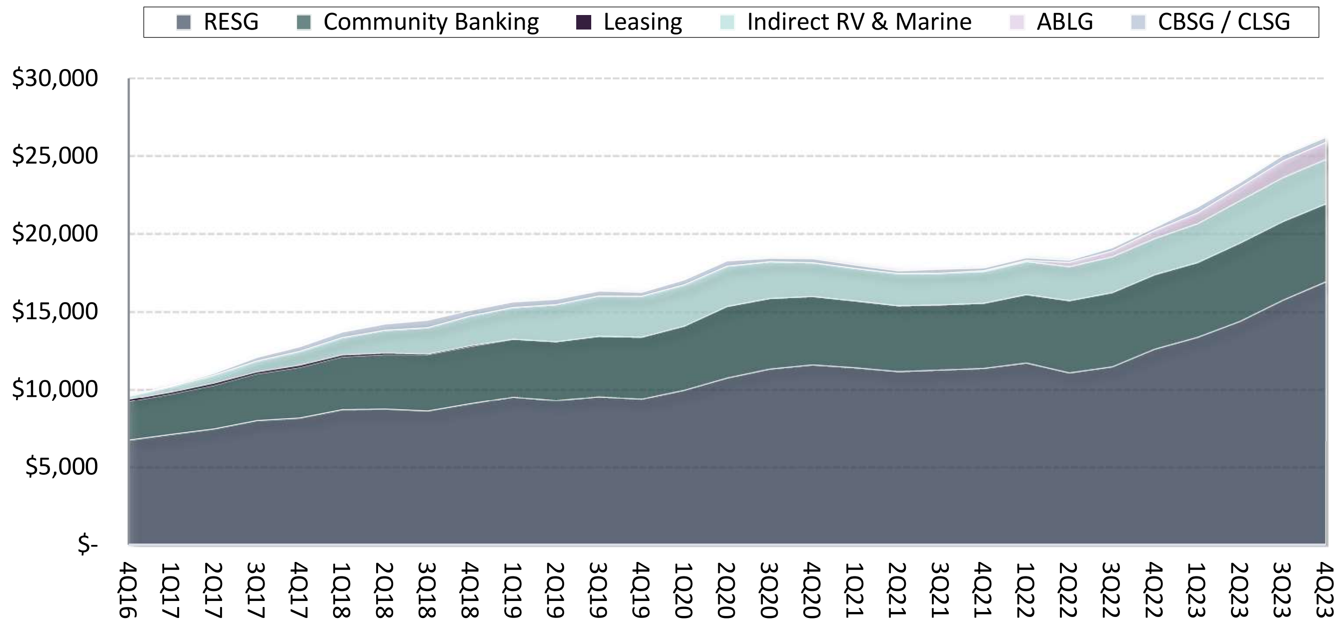
***Growth** in Other Portfolios - We also want to continue to achieve greater portfolio diversification through growth in our Community Banking, Indirect RV & Marine, CBSG and ABLG portfolios. We have good momentum with each of those teams.*

***Diversification** - While RESG's percentage of our total loans may increase in 2024 due primarily to continued funding of RESG's record 2022 level of originations, we expect our other lending teams will contribute meaningfully to growth, especially in 2025 and 2026 when RESG is likely to have elevated levels of repayments, all of which should allow us to achieve greater portfolio diversification.*

We want to continue to grow our RESG portfolio while also achieving greater portfolio diversification through growth in our Community Banking, Indirect RV & Marine, CBSG and ABLG portfolios.

Even as our outstanding balance of RESG loans has continued to reach record levels in recent quarters, RESG's percentage of our total non-purchased loans has declined from a peak of 70% at year-end 2016 to 65% as of December 31, 2023.





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RESG – Nationally Recognized Industry Leader

Started in 2003, RESG is a nationally recognized industry leader in construction, land & development ("CL&D") lending and handles our largest and most complex loans. It has been our most significant growth engine and should continue to contribute meaningfully to our growth. RESG provides superior risk-adjusted returns through a disciplined and differentiated business model developed over its 20+ year history.

RESG's industry leading position reflects the fact that throughout our 20-year history we have been open for business every day, in every market, always pursuing the opportunities, and only the opportunities, that meet our rigorous credit quality standards. Our reputation for expertise, consistency, dependability and execution help us maintain our industry leading position.

Portfolio Statistics – as of December 31, 2023

Total funded	$16.92 Billion
Total funded & unfunded	$33.67 Billion

RESG Loans at December 31, 2023 accounted for:

- 65% of our funded non-purchased loans
- 81% of our unfunded closed loans
- 72% of our total funded and unfunded balances of non-purchased loans

RESG Business Model Reduces Credit Risk

- RESG is always the sole senior secured lender, making RESG loans the lowest risk position in the capital stack.
- RESG loans are characterized by low leverage, as reflected in its weighted average loan-to-cost ("LTC") ratio* of 52% and loan-to-value ("LTV") ratio* of 43% at December 31, 2023.
- RESG loans are primarily for ground-up, new construction of high-quality assets which tend to be the most desirable for sale or leasing.
- RESG usually works with strong and capable sponsors, including some of the most seasoned and capable developers in the country.
- RESG loan documents include defensive structures, providing substantial protection to the bank.
  - Loans are typically (i) the last dollars to fund project costs (ii) and the first to be repaid, providing assurance of project completion and loan repayment.
  - Many loans also include some combination of preferred equity and mezzanine debt (all subordinate to our senior secured loan) providing repayment support in addition to that of the sponsor.
- RESG's "life of loan" focus utilizes thorough underwriting, rigorous economic analysis, stress testing, comprehensive and consistent documentation, precision at closing and life-of-loan asset management by teams of skilled asset managers.

**Weighted average; assumes all loans are fully funded; LTV data based on most recent appraisals and utilizing, in most cases, "as stabilized" values for income producing properties*

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Recent Trends in RESG Loan Originations and Repayments

Quarterly RESG Originations ($ billions)

	Q1	Q2	Q3	Q4	Total
FY2018	$1.00	$1.19	$1.47	$1.08	$4.74
FY2019	$1.86	$1.15	$2.03	$1.44	$6.48
FY2020	$1.76	$1.67	$1.40	$1.77	$6.59
FY2021	$1.28	$1.46	$2.21	$2.99	$7.94
FY2022	$3.14	$3.53	$4.35	$2.81	$13.82
FY2023	$1.81	$1.41	$1.95	$2.05	$7.22

- In the fourth quarter of 2023 RESG loan originations were $2.05 billion, our highest of the year.
- RESG loan originations for the full year of 2023 were $7.22 billion following record origination volume in 2022.
- Given the typical lag between RESG originations and the funding of such loans, the record 2022 origination volume should continue to contribute meaningfully to funded loan growth in 2024.
- RESG origination volume in 2024 is expected to be at or somewhat above the $7.22 billion achieved during 2023.
- Origination volume may vary significantly from quarter to quarter and may be impacted by interest rates, economic conditions, competition or other factors.

Quarterly RESG Loan Repayments & Other Activity ($ billions)

	Q1	Q2	Q3	Q4	Total
FY2018	$0.79	$1.40	$1.52	$1.11	$4.82
FY2019	$1.13	$1.54	$1.34	$1.66	$5.67
FY2020	$1.00	$0.69	$0.65	$1.19	$3.54
FY2021	$1.48	$1.68	$1.34	$1.72	$6.22
FY2022	$1.31	$2.34	$1.28	$0.72	$5.65
FY2023	$0.91	$1.03	$1.10	$0.97	$4.01

- RESG's loan repayments and other activity were $0.97 billion in the quarter just ended and $4.01 billion for the full year of 2023.
- During 2023, RESG loan repayments were subdued as many sponsors carefully monitored interest rates and refinance market conditions to determine when to move projects from construction financing to bridge or permanent loans.
- Lower interest rates in 2024 may result in an increased level of loan repayments for the full year of 2024 as compared to 2023.
- RESG loan repayments may vary substantially from quarter to quarter and may have an outsized impact on our outstanding loan balances in one or more quarters.

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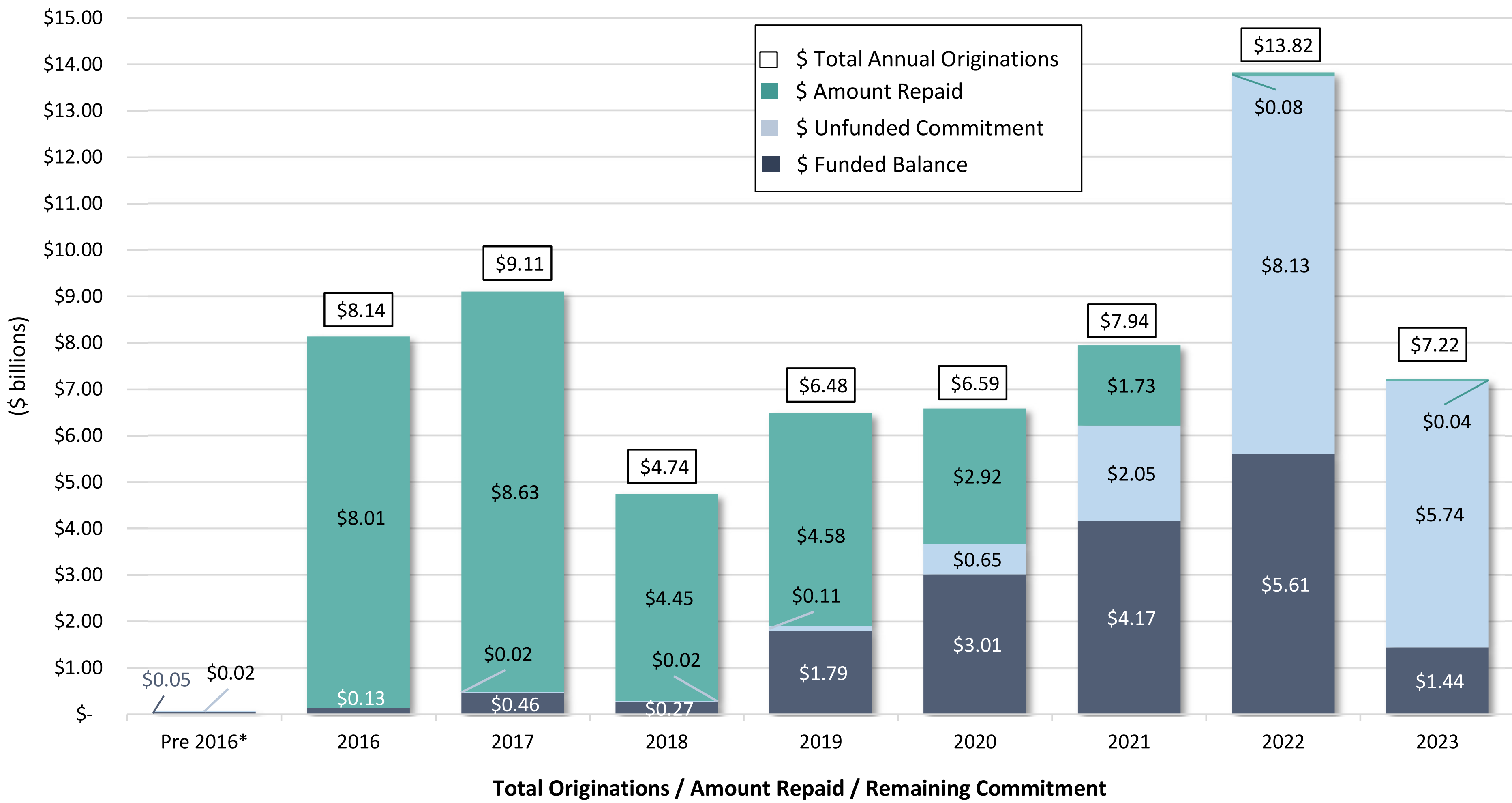
Cadence of RESG Originations and Repayments - by Year of Origination

The table below shows the amount of each year's originations which have been repaid and which remain as outstanding commitments, both funded and unfunded, as of December 31, 2023.

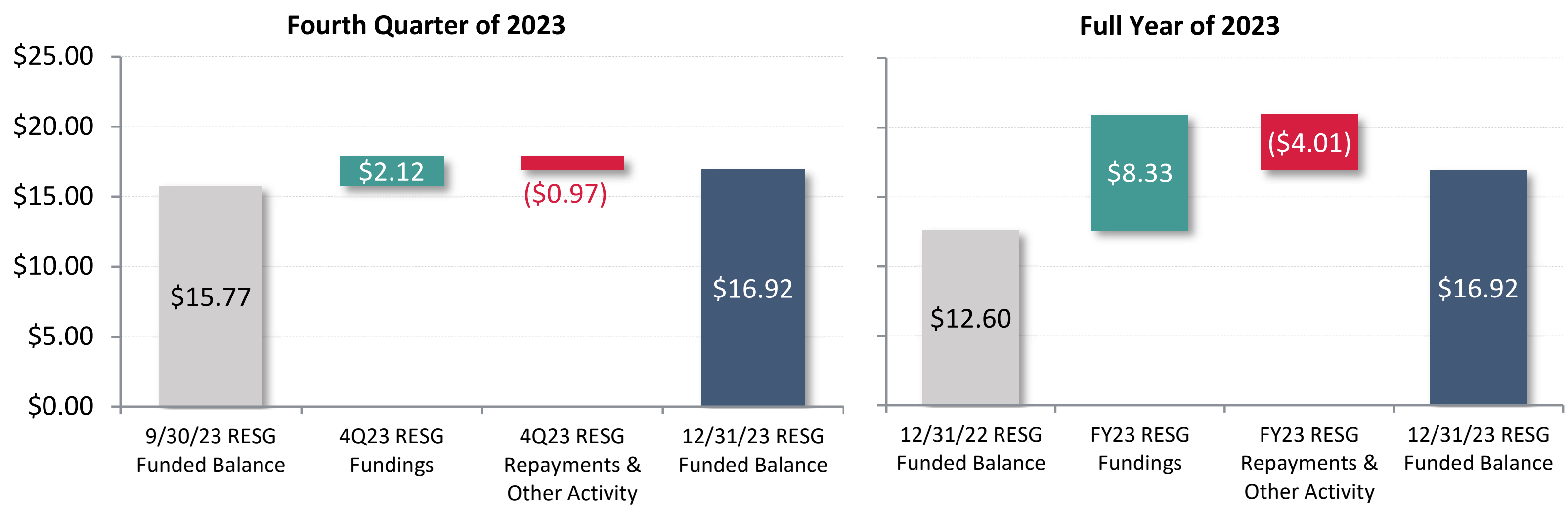


** Amounts repaid are not shown for pre-2016 originations*

Changes in the Funded Balance of RESG Loans and Our Total Unfunded Balance for the Fourth Quarter and Full Year of 2023

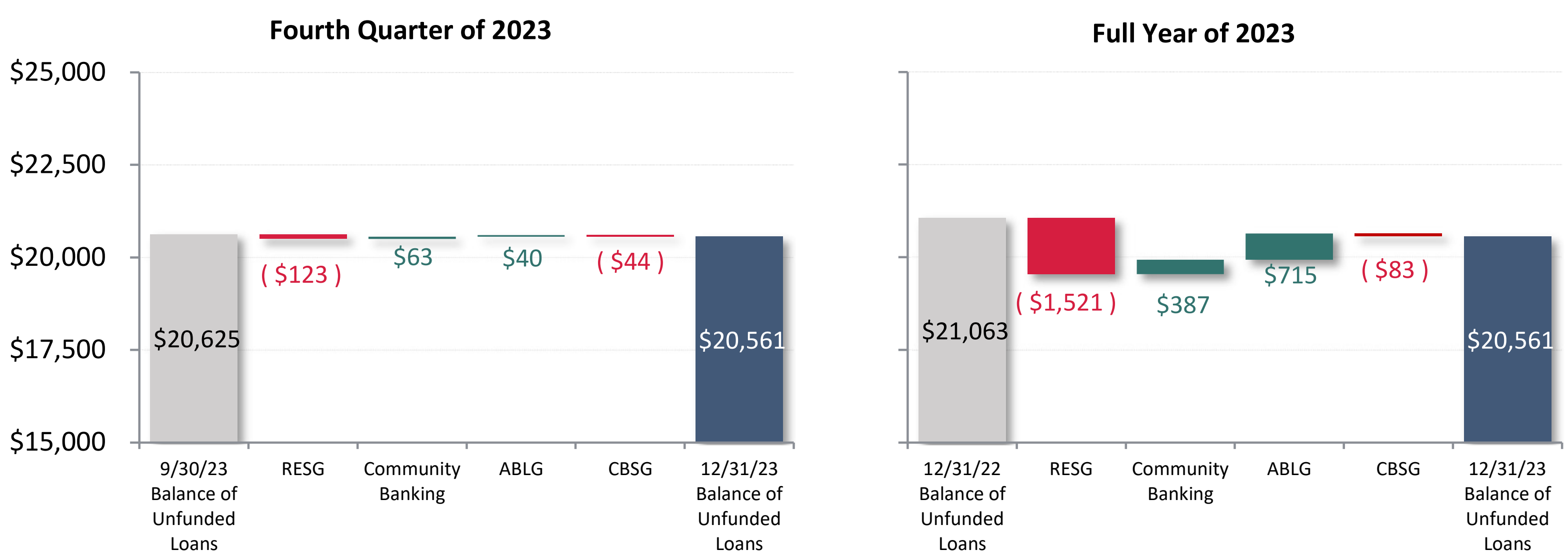
Activity in RESG Funded Balances

($ billions)



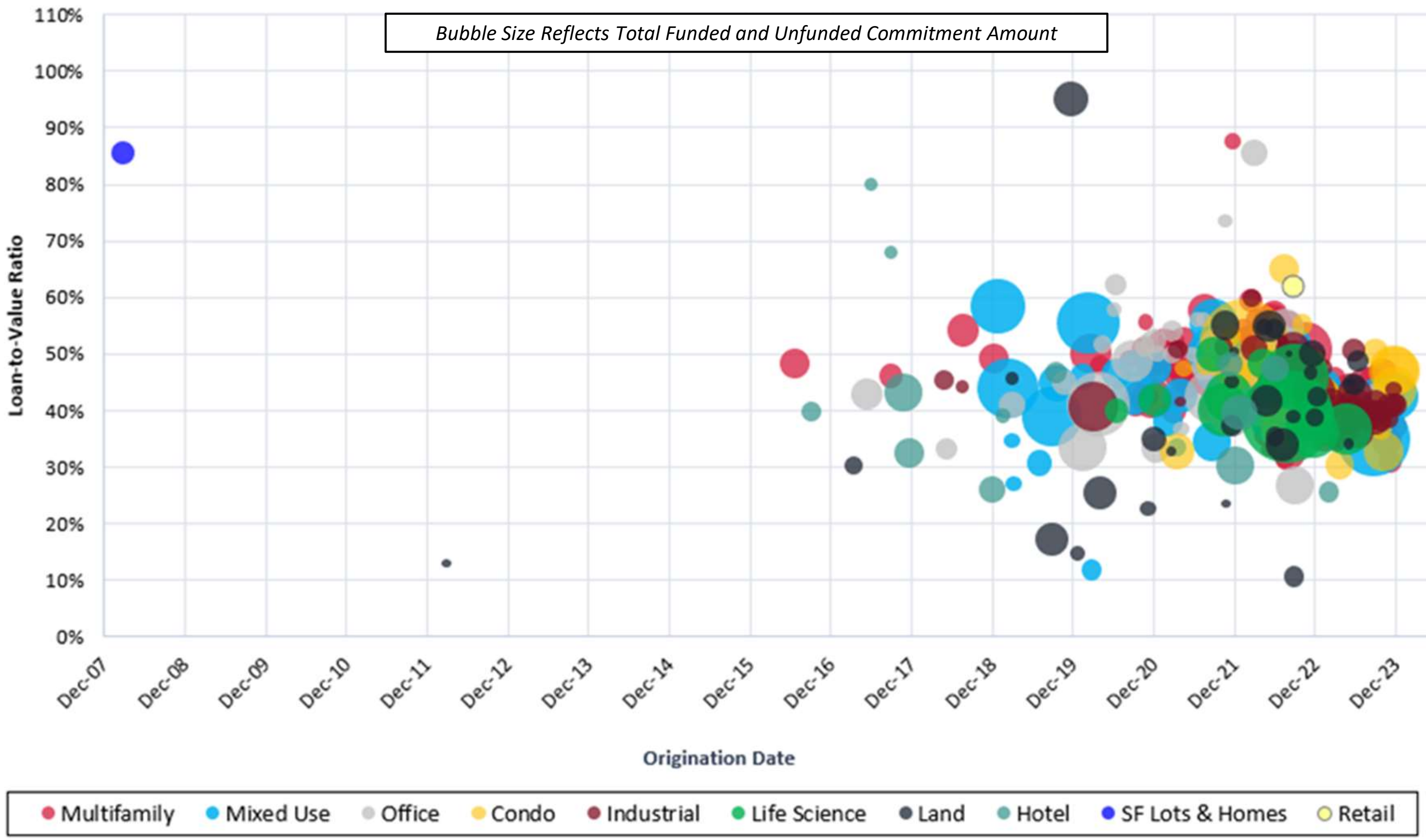
Activity in Total Unfunded Balances

($ millions)



RESG Portfolio By Origination Date & LTV (As of December 31, 2023)

The loan-to-value ("LTV") metrics on individual loans within the RESG portfolio as of December 31, 2023, are illustrated below. As of December 31, 2023, the RESG portfolio has three credits that are rated substandard and no credits rated special mention. These three credits have been discussed in recent Management Comments dated January 18, 2024.

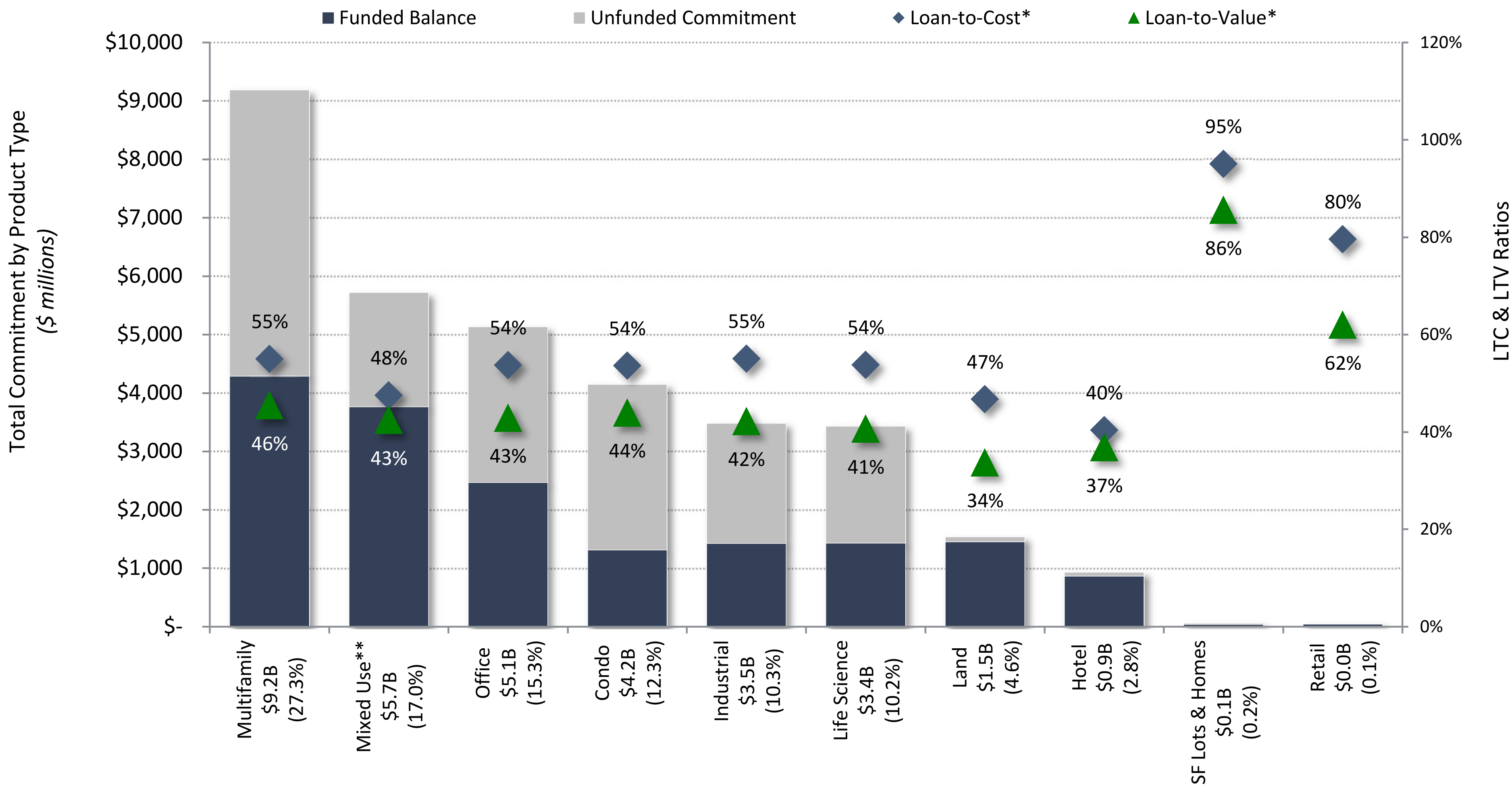


LTV ratios assume all loans are fully funded. LTV data based on most recent appraisals and utilizing, in most cases, "as stabilized" values for income producing properties.

Product Type Diversification Within the RESG Portfolio

RESG Portfolio Diversity by Product Type – as of December 31, 2023

Total Commitment ($ millions) and Leverage



Product Type / Total Commitment ($B) / (% of Total Commitment)

** Weighted average; assumes all loans are fully funded; LTV data based on most recent appraisals and utilizing, in most cases, "as stabilized" values for income producing properties.*

*** Mixed use projects contain multiple property types, none of which individually contribute 75% or more of the project value.*

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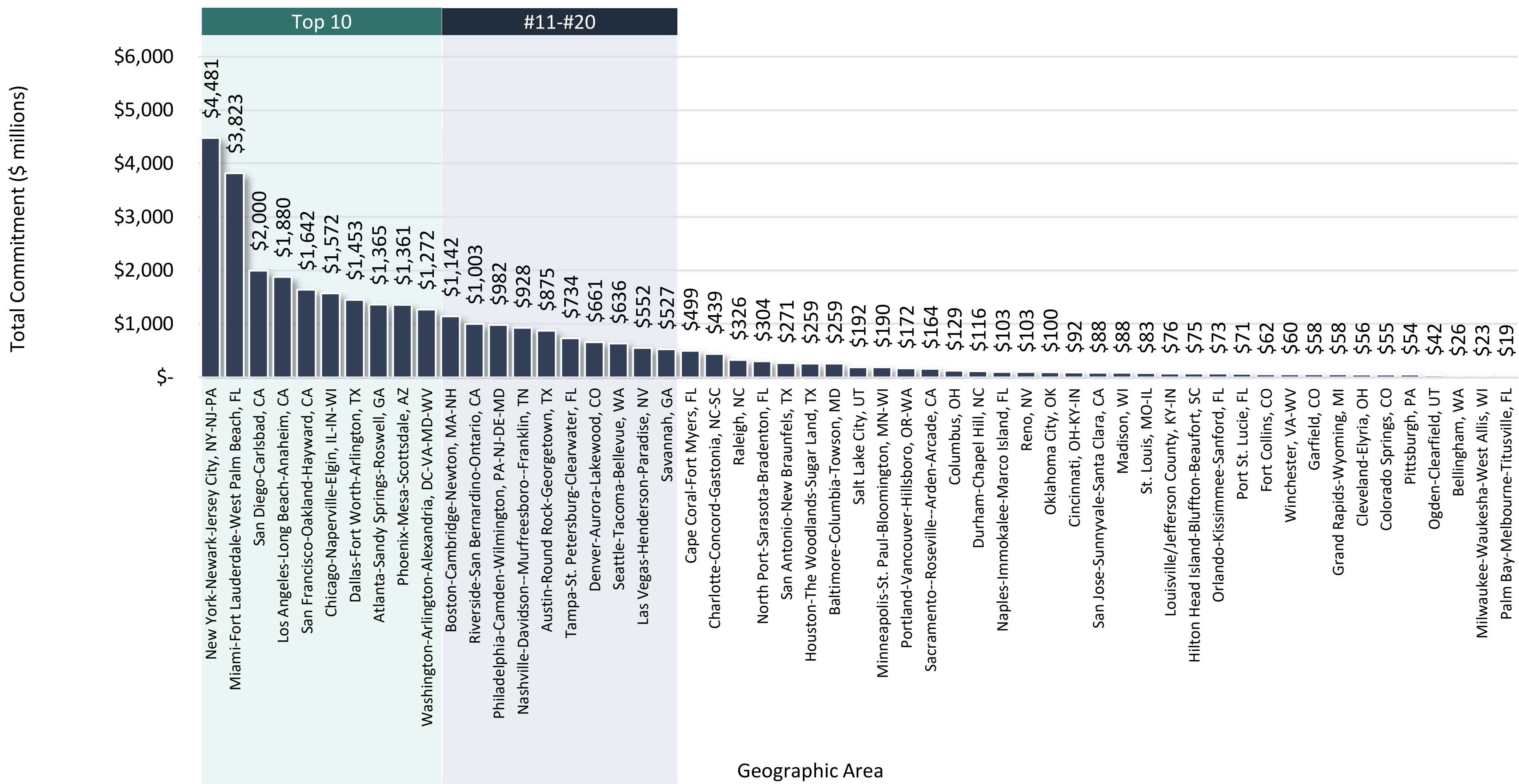
RESG's Portfolio Diversity By Geography

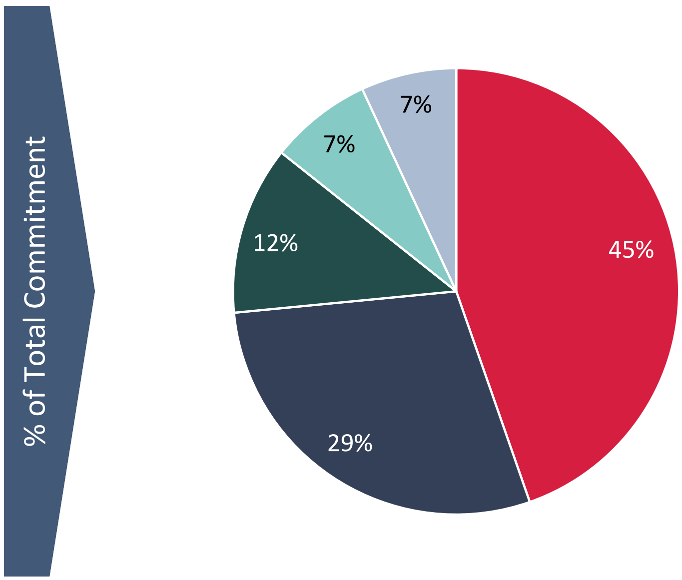
RESG's total commitments in each geographic area in which it had loans at December 31, 2023 reflect the national scope and significant geographic diversity in RESG's business.



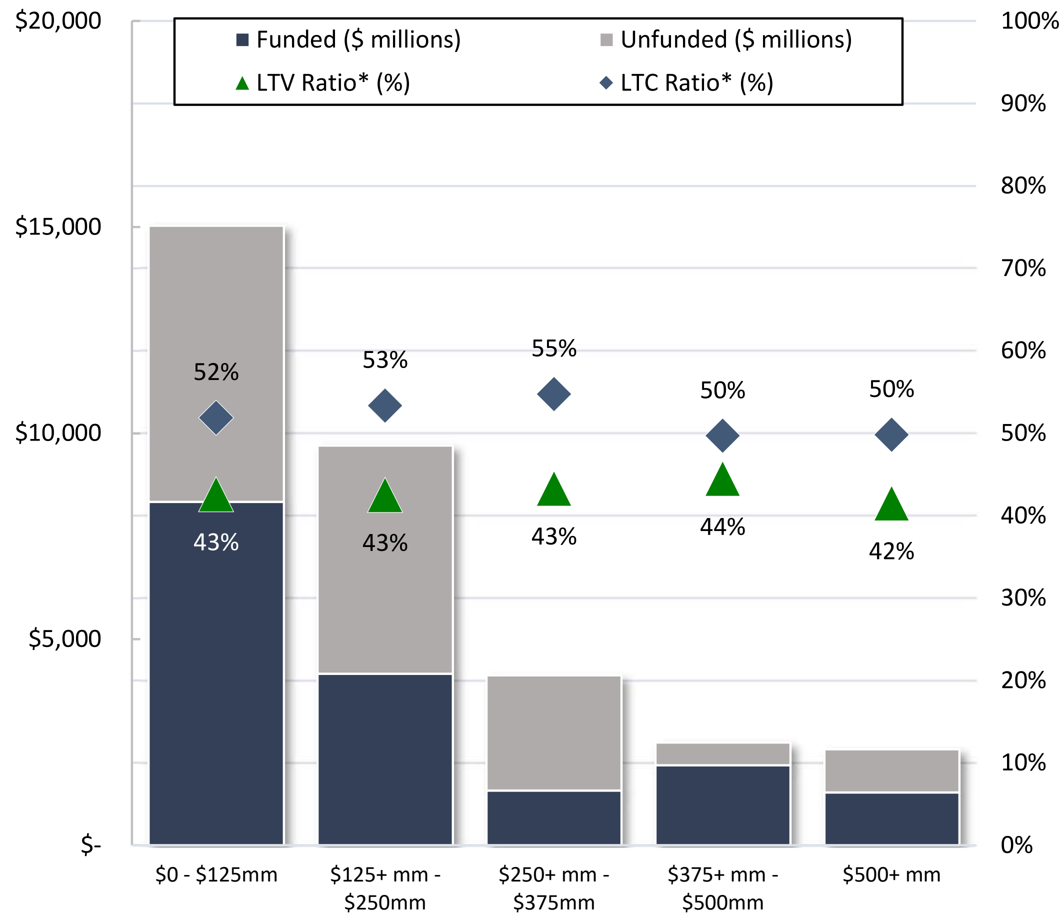
The RESG Portfolio Includes Loans of Many Different Sizes

($ millions)

Tranche	No. of Loans	Funded	Total Funded & Unfunded
$0 - $125mm	262	$ 8,307	$ 15,035
$125+ mm - $250mm	56	4,110	9,702
$250+ mm - $375mm	14	1,310	4,118
$375+ mm - $500mm	6	1,930	2,488
$500+ mm	3	1,265	2,330
Total	**341**	**$ 16,922**	**$ 33,674**



Commitment Distribution by Size



** Assumes all loans are fully funded; calculation based on total commitment by tranche as a % of total cost and total appraised value of loans within each tranche. LTV data based on most recent appraisals and utilizing, in most cases, "as stabilized" values for income producing properties.*

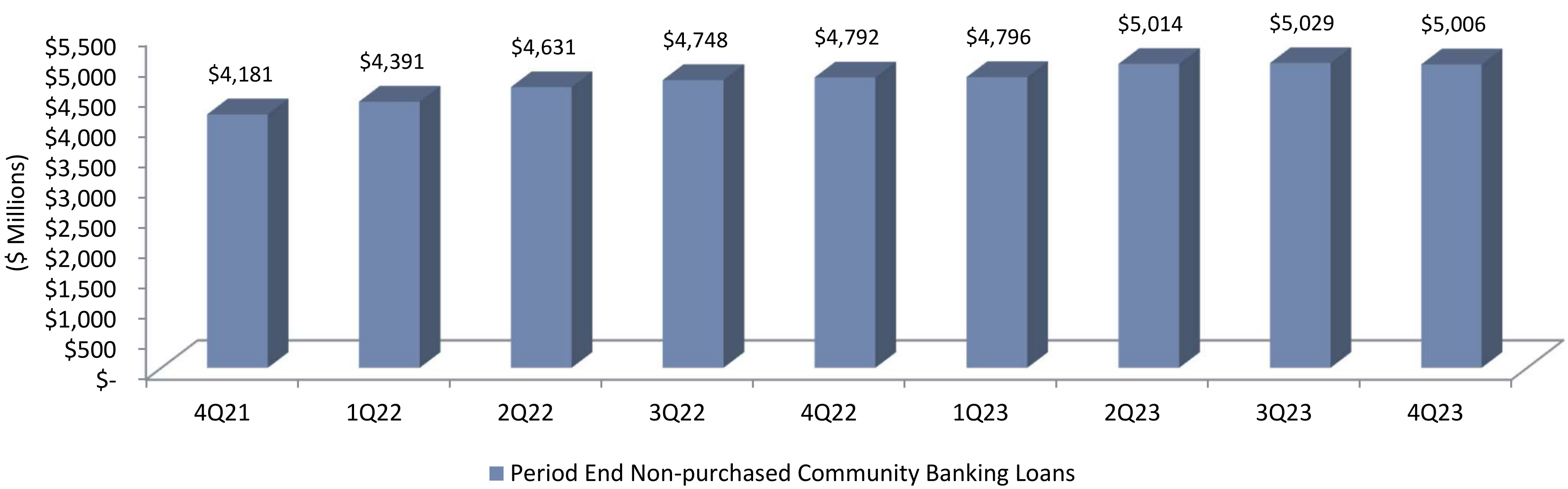
Community Bank Lending – An Important & Well-Established Business

Community Banking Business Model

- Our Community Banking loans, which accounted for 19% of the funded balance of non-purchased loans as of December 31, 2023, include consumer and small business loans, loans originated by our commercial (generalist) lenders, and loans originated by our specialty lending teams in Community Banking, which include our government guaranteed, agricultural (including poultry), business aviation, affordable housing, middle market CRE, home builder finance and equipment finance/capital solutions lending teams.

- Growth in these units is an important part of our broader strategy for portfolio diversification, both in terms of product types and geography.

Community Banking's Non-purchased Loans



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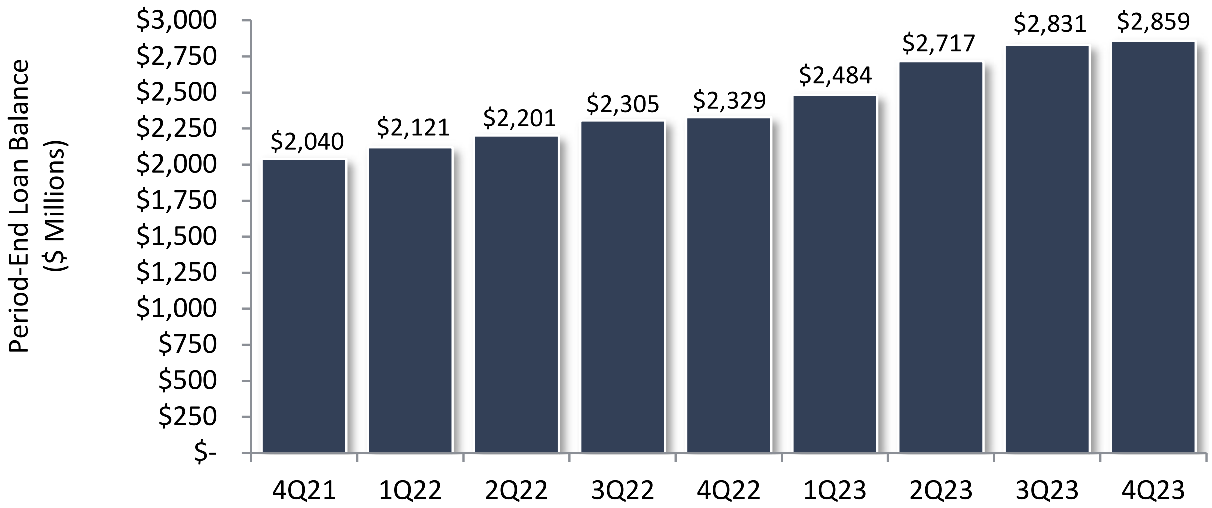
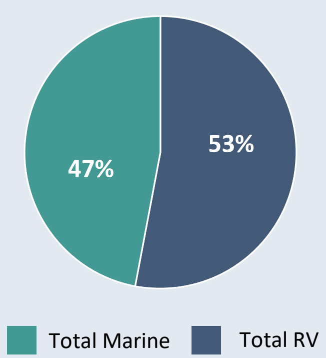
Indirect RV & Marine Lending – A Nationwide Business

Indirect RV & Marine lending ("ILD") is a nationwide business that has allowed us to originate consumer loans while maintaining our conservative credit-quality standards.



ILD Portfolio Mix*



ILD Non-purchased Loans By Loan Size*

	RV Portfolio		Marine Portfolio	
Loan Size	**Total #**	**$ thousands**	**Total #**	**$ thousands**
$1 million +	1	$ 1,589	63	$ 130,702
$750k - $999k	1	989	52	44,768
$250k - $749k	588	184,301	708	263,445
$50k - $249k	10,543	1,177,698	6,694	793,371
< $50k	5,879	163,847	3,223	98,500
Total	**17,012**	**$ 1,528,424**	**10,740**	**$ 1,330,787**

ILD Trends

- This portfolio accounted for 11% of the funded balance of non-purchased loans as of December 31, 2023. Our objective is to maintain this portfolio within a range of 10% to 15% of our total loans.
- As of December 31, 2023, the non-purchased indirect portfolio had a 30+ day past due ratio of 0.22%.
- For the fourth quarter and full year of 2023, our annualized net charge-off ratio for the non-purchased indirect portfolio was 0.31% and 0.28%, respectively.

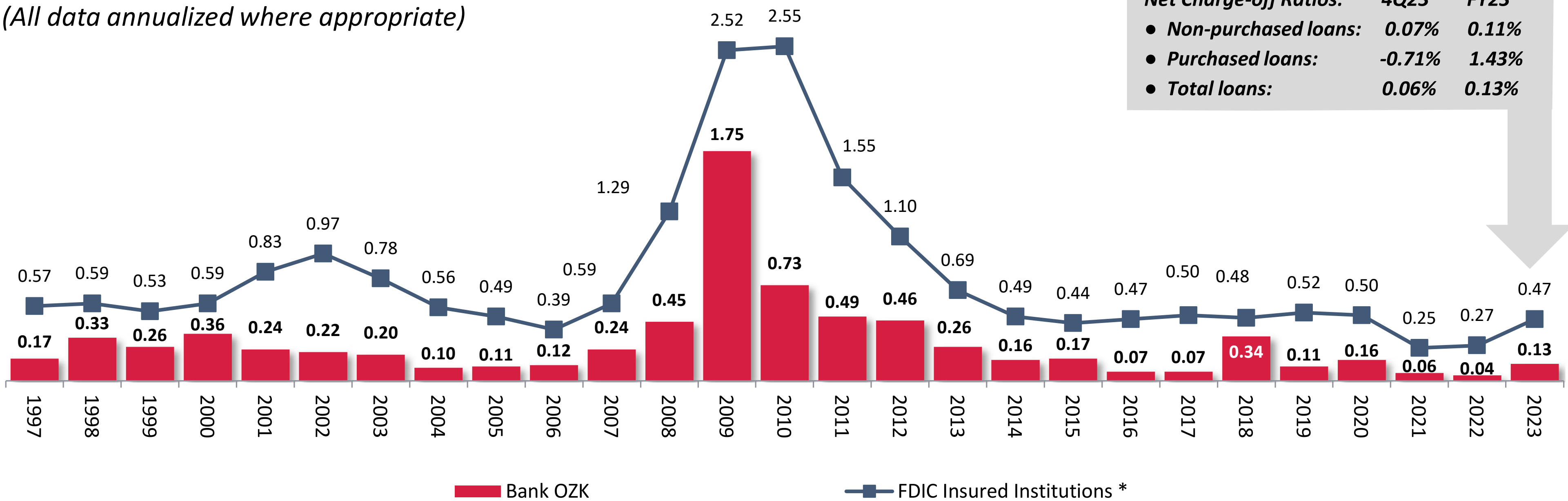
** At December 31, 2023*

Asset Quality Consistently Better than the Industry Average

Since going public in 1997, our average annual net charge-off ratio has outperformed the industry in every year, and it has been approximately one-third of the industry's net charge-off ratio.

Net Charge-Off Ratio (%)
(All data annualized where appropriate)

Net Charge-off Ratios:	*4Q23*	*FY23*
● *Non-purchased loans:*	*0.07%*	*0.11%*
● *Purchased loans:*	*-0.71%*	*1.43%*
● *Total loans:*	*0.06%*	*0.13%*



We have built our portfolio with the goal that it will perform well in adverse conditions, and that discipline has been evident in our recent results through the pandemic, the Fed's increasing interest rates, higher rates of inflation, and numerous other sources of macroeconomic, political and geo-political turbulence. Given our cautious outlook regarding uncertainty with U.S. economic conditions, and consistent with recent industry trends, we expect we may see some increase in net charge-offs in 2024, but we expect to remain well below the industry average. Our net charge-off ratio may vary significantly from quarter to quarter.

** Data for all FDIC insured institutions from the FDIC Quarterly Banking Profile, last updated third quarter 2023. Annualized when appropriate.*

Our Favorable Ratios of Nonperforming Loans, Nonperforming Assets and Loans Past Due Provide Meaningful Data Points on our Asset Quality

Asset Quality Overview

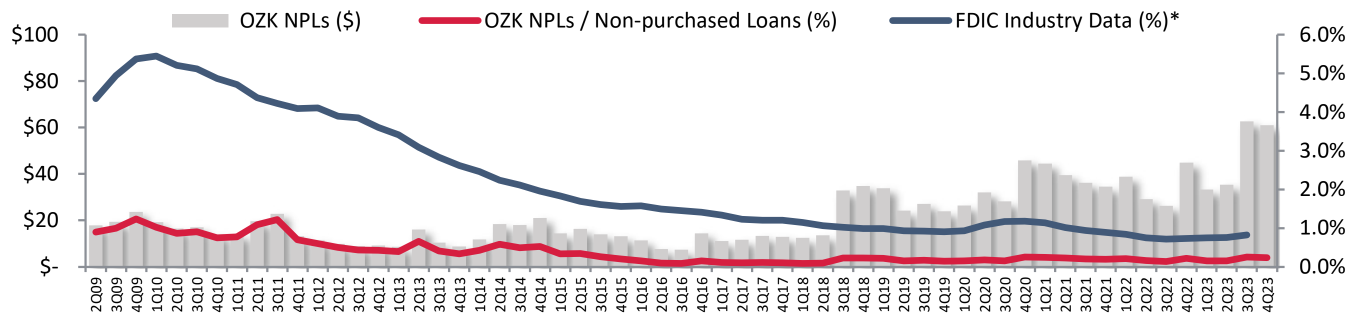
Our ratios for nonperforming non-purchased loans (“NPLs”), nonperforming assets, excluding purchased loans (“NPAs”) and non-purchased loans past due 30+ days, including nonaccrual non-purchased loans (“Loans Past Due”) continued our longstanding track record of performing well relative to industry averages, and we expect our favorable performance relative to the industry to generally continue.

NPLs were $61 million, or 0.23% of total non-purchased loans, at 12/31/2023.

NPAs, which include NPLs and foreclosed assets, were $123 million, or 0.36% of total assets, at 12/31/2023.

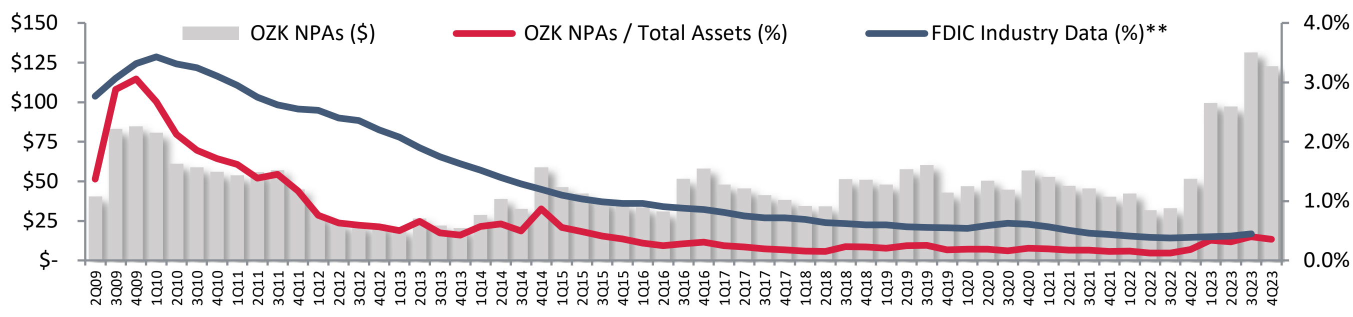
Loans Past Due, including past due nonaccrual non-purchased loans, were $52 million, or 0.20% of total non-purchased loans, at 12/31/2023.

NPLs *($ millions)*



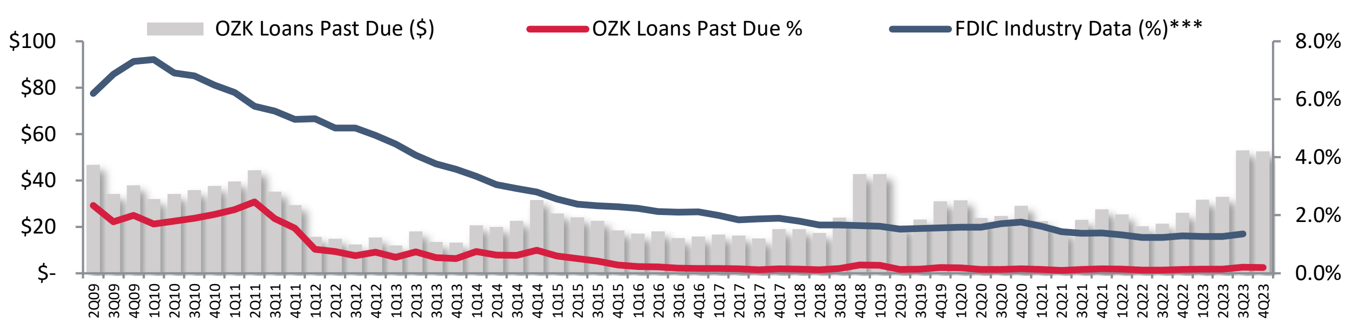
** Note: Data for all FDIC insured institutions from the FDIC Quarterly Banking Profile, last updated third quarter 2023. Percent of Loans Noncurrent is the percentage of loans that are past due 90 days or more or that are in nonaccrual status.*

NPAs *($ millions)*



*** Note: Data for all FDIC insured institutions from the FDIC Quarterly Banking Profile, last updated third quarter 2023. Noncurrent assets plus other real estate owned to assets (%).*

Loans Past Due *($ millions)*

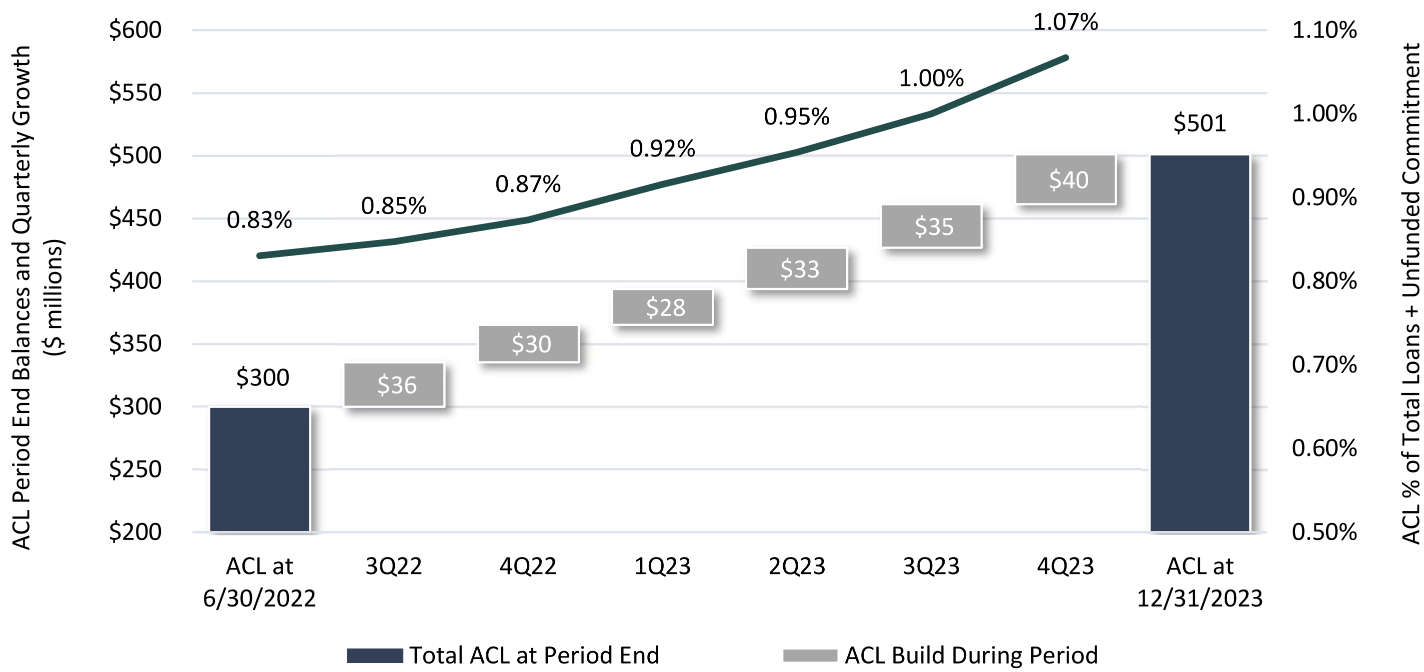


**** Note: Data for all FDIC insured institutions from the FDIC Quarterly Banking Profile, last updated third quarter 2023. Percent of Loans Noncurrent + Percent of Loans 30-89 Days Past Due.*

Bank OZK

Allowance for Credit Losses ("ACL") Build Over the Last Six Quarters

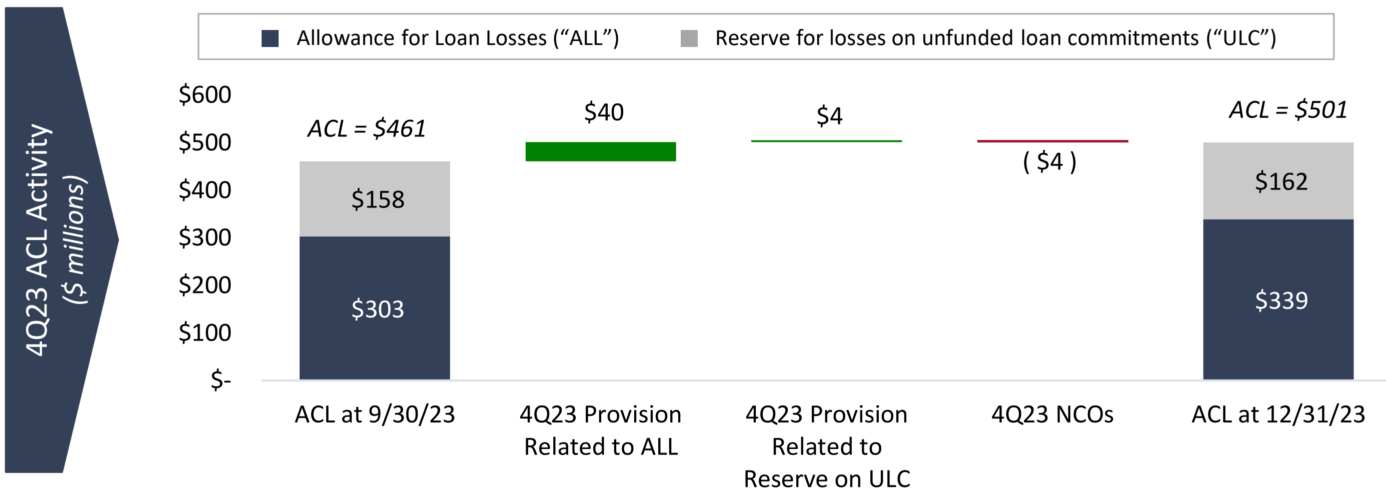
Over the last six quarters we have increased our total ACL by a net $201 million. This large increase reflects both our $10.9 billion combined growth in total outstanding loans and unfunded loan commitments and our cautious outlook on macroeconomic conditions. This has resulted in cumulative provision expense of $238 million even as our cumulative net charge-offs were only $36 million. Likewise, over those six quarters, our overall ACL percentage has increased from 0.83% to 1.07% of total outstanding loans and unfunded loan commitments at December 31, 2023. This ACL percentage increase primarily reflects (i) changes in economic assumptions as the Fed has increased the Fed funds target rate by 525 bps and (ii) our more heavily weighting the Moody's downside macroeconomic scenarios than the Moody's Baseline scenario.

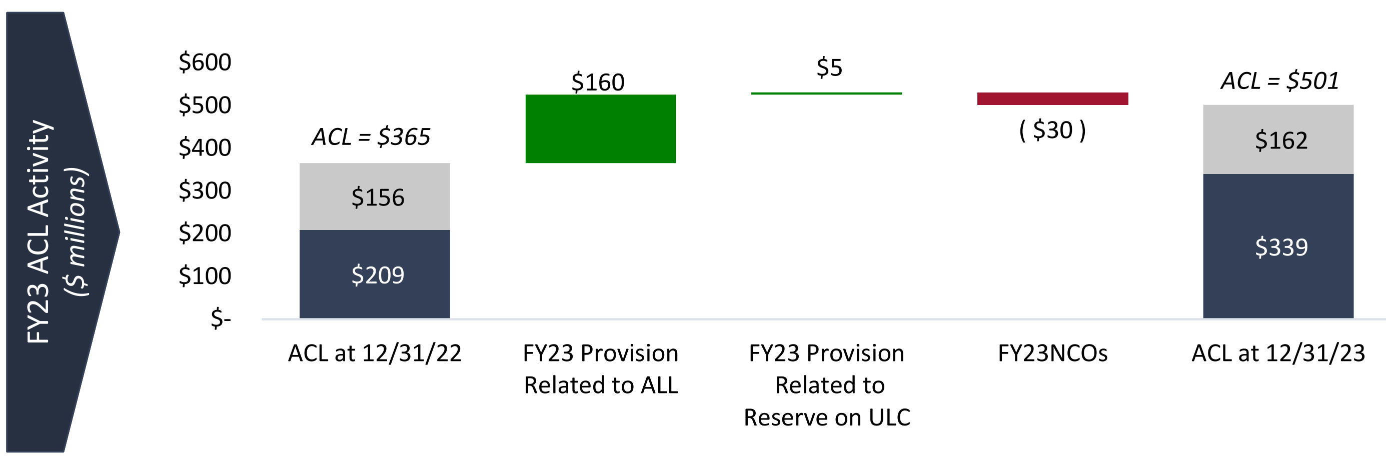


We are particularly pleased to have reported record net income and record diluted earnings per share in each of the last five quarters while achieving a substantial build in our ACL.

Provision and ACL

Our provision for credit losses was $43.8 million and $165.5 million, respectively, for the fourth quarter and full year of 2023, while our net charge-offs were $4.1 million and $29.5 million, respectively, for the fourth quarter and full year of 2023. As of December 31, 2023, our total ACL was $501.2 million, or 1.07% of total outstanding loans and unfunded loan commitments. This included our allowance for loan losses ("ALL"), which was $339.4 million, or 1.28% of total outstanding loans, and our reserve for losses on our unfunded loan commitments, which was $161.8 million, or 0.79% of unfunded loan commitments.





Scenario Forecast Overview

The calculations of our provision for credit losses for the fourth quarter of 2023 and our total ACL at December 31, 2023 were based on a number of key estimates, assumptions and economic forecasts.

We utilized recent economic forecasts provided by Moody's, including their updates released in December 2023.

In our selection of macroeconomic scenarios, we remained weighted to the downside as the combined weightings assigned to the Moody's S4 (Alternative Adverse Downside) and S6 (Stagflation) scenarios exceeded that of the Moody's Baseline scenario.

Robust Stress Testing

Even though the Economic Growth, Regulatory Relief and Consumer Protection Act of 2018 repealed portions of the Dodd-Frank Act stress testing requirements, we continue to conduct robust stress tests.

Capital stress testing, including the most severe annual Federal Reserve stress scenario and six other scenarios, is completed annually

Liquidity stress testing with four different scenarios is completed quarterly

Commercial Real Estate ("CRE") stress testing is completed quarterly utilizing at least seven different scenarios

These tests provide us excellent insight into our expected performance under a broad range of stress scenarios.

Bank OZK

High Performing Regional Branch Network Provides Diverse and Stable Deposits

Substantial and Diverse Sources of Liquidity

Well-Positioned Securities Portfolio

Diverse & Stable Deposit Base and Liquidity Sources

In recent years, we have worked to improve the mix and quality of our deposit base by focusing significant efforts on growing our core relationships. This groundwork has been very helpful in the current environment, allowing us to continue to grow deposits even as many banks have seen deposit outflows. Like many in the industry, we have seen a shift in the mix of deposits away from noninterest bearing and lower cost deposits to more time deposits as many customers have been taking advantage of increases in time deposit rates.

Deposit Composition Overview

($ millions)

	Period Ended									
	12/31/2022		3/31/2023		6/30/2023		9/30/2023		12/31/2023	
Noninterest Bearing	$ 4,658	21.7%	$ 4,420	19.8%	$ 4,535	18.9%	$ 4,284	16.8%	$ 4,096	14.9%
Consumer and Commercial Interest Bearing:										
Consumer - Non-time	3,916	18.2%	3,490	15.7%	3,143	13.1%	2,928	11.5%	2,792	10.2%
Consumer - Time	4,936	23.0%	6,155	27.6%	7,499	31.3%	8,756	34.3%	10,216	37.3%
Commercial - Non-time	2,741	12.7%	2,487	11.2%	2,334	9.7%	2,321	9.1%	2,439	8.9%
Commercial - Time	516	2.4%	560	2.5%	621	2.6%	684	2.7%	768	2.8%
Public Funds	2,103	9.8%	2,325	10.4%	2,595	10.8%	2,992	11.7%	3,726	13.6%
Brokered	2,050	9.5%	2,104	9.5%	2,356	9.8%	2,775	10.9%	2,655	9.7%
Reciprocal	578	2.7%	743	3.3%	901	3.8%	813	3.0%	713	2.6%
Total	$ 21,500	100.0%	$ 22,283	100.0%	$ 23,983	100.0%	$ 25,553	100.0%	$ 27,405	100.0%

Available Primary & Secondary Liquidity Sources as of December 31, 2023

($ millions)

	Total Capacity	Outstanding	Available Liquidity
Cash & Cash Equivalents	$ 2,150	$	$ 2,150
Unpledged Investment Securities	2,237		2,237
FHLB	9,633	4,390 *	5,243
Unsecured Lines of Credit	950	-	950
Fed Discount Window**	357	-	357
Total	$ 15,327	$ 4,390	$ 10,937

* *FHLB Borrowings outstanding included $800 million of borrowings outstanding and $3.59 billion of outstanding letters of credit at 12/31/23.*

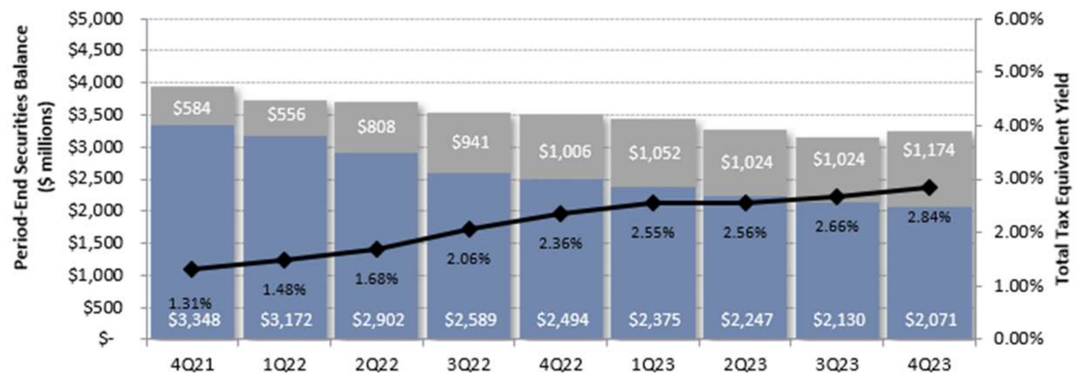
** *Funds available through Fed discount window does not include any enhanced borrowing capacity resulting from the Bank Term Funding Program.*

Most of our deposits are generated through our network of 228 retail branches in Arkansas, Georgia, Florida, North Carolina and Texas. Because of the substantial “retail” nature of our deposit base, 82% of our deposits are either insured (66% at December 31, 2023) or, in the case of public funds and certain other deposits, collateralized (16% at December 31, 2023). As of December 31, 2023, our average account balance was approximately $43,000. The diversity of our deposit base is an important factor in the stability of our deposits, as demonstrated in recent quarters.

Bank OZK

Well-Positioned Investment Securities Portfolio

- We have a well-positioned investment securities portfolio.
  - ➢ We have no held-to-maturity ("HTM") securities
  - ➢ Our securities portfolio has a short effective duration
  - ➢ Securities are a low percentage of total assets
- We have long believed that holding our securities as available-for-sale or trading provides us maximum liquidity and flexibility to manage our balance sheet, while most accurately reflecting our financial position.



	4Q21	1Q22	2Q22	3Q22	4Q22	1Q23	2Q23	3Q23	4Q23
Effective Duration*	2.23	2.64	3.16	3.59	3.63	3.64	3.62	3.79	3.83
Convexity*	-0.63	-0.09	-0.02	0.08	0.05	0.04	0.04	0.12	0.01

Taxable Tax-exempt Total Tax Equivalent Yield

** Effective duration and convexity data as of the end of each respective quarter.*

- At December 31, 2023, our investment securities portfolio was $3.24 billion, a decrease of $0.26 billion, or 7.3%, from December 31, 2022, but an increase of $0.09 billion, or 2.9% not annualized, from September 30, 2023, as better mark-to-market adjustments more than offset portfolio net paydowns during the quarter just ended.
- Our investment securities portfolio contains a number of short-term securities providing us cash flow to reinvest or otherwise redeploy. Principal cash flow from maturities and other principal repayments in the first quarter of 2024 is expected to be approximately $0.18 billion, or about 5.5% of the portfolio. Cumulative principal cash flow for 2024 is expected to be approximately $1.00 billion, or about 30.6% of the portfolio.
- In the quarter just ended, our investment portfolio yield on a fully taxable equivalent basis was 2.84%, an increase of 48 bps from the fourth quarter of 2022 and 18 bps from the third quarter of 2023.

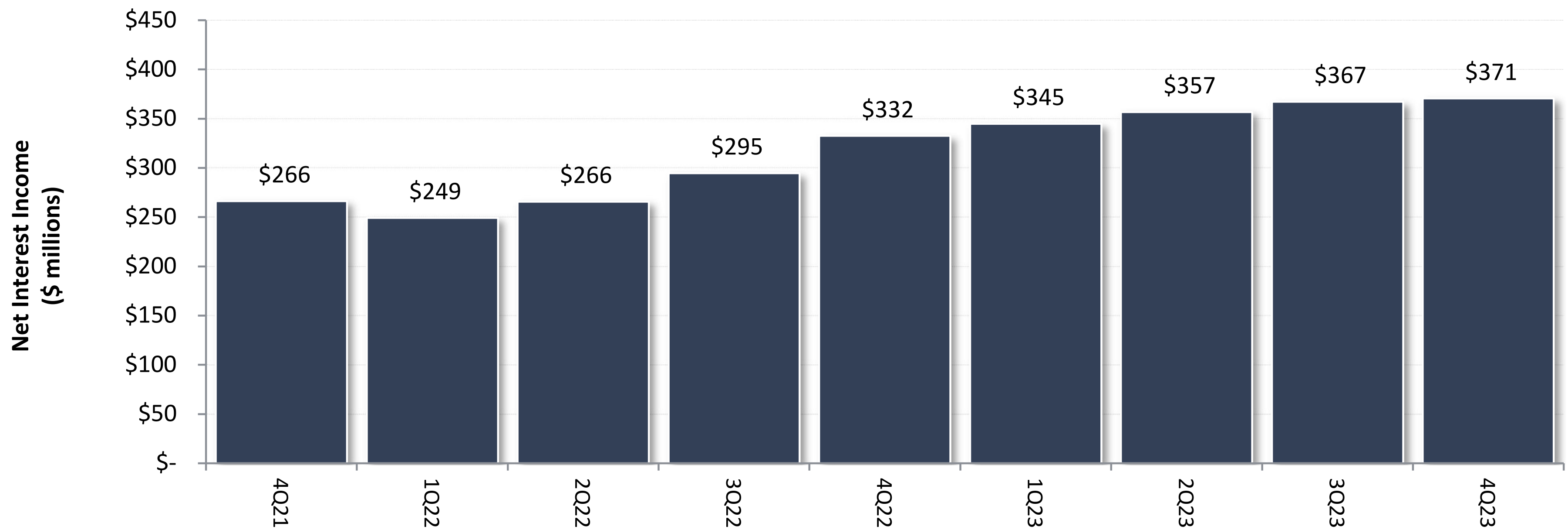
** Effective duration and convexity data as of the end of each respective quarter.*

Bank OZK

Our Industry Leading Net Interest Margin and Efficiency Ratio Result in Dominant Profitability

Net Interest Income Is Our Largest Category of Revenue

Our net interest income for the fourth quarter of 2023 was a record $371 million, an 11.4% increase from $332 million for the fourth quarter of 2022. Our net interest income for the full year of 2023 was $1.44 billion, a 26.0% increase from $1.14 billion for the full year of 2022.



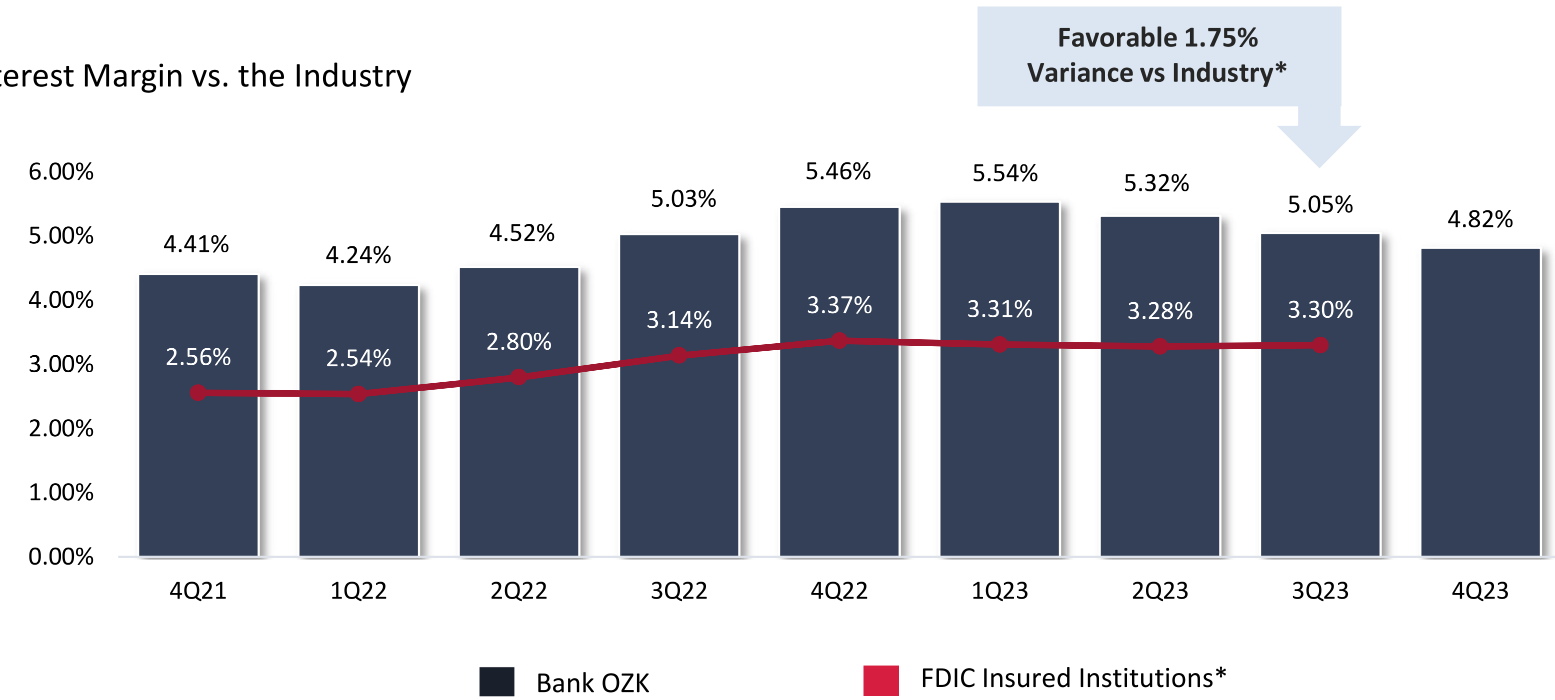
Our net interest income in the quarter just ended was our sixth consecutive record and resulted from our increased revenue from growth in average earning assets more than offsetting the impact of the decrease in our net interest margin. In 2024, we expect further growth in average earning assets and further decreases in our net interest margin, with the interplay between these two metrics, along with Fed interest rate decisions, primarily determining whether net interest income increases or decreases in each quarter from the level achieved in the quarter just ended.

Bank OZK

Net Interest Margin Trends

- During the quarter just ended, our net interest margin was 4.82%, decreasing 23 bps and 64 bps from the third quarter of 2023 and fourth quarter of 2022, respectively.
- Compared to the third quarter of 2023, our yield on average earning assets in the quarter just ended increased nine bps to 7.85%, and our cost of interest bearing liabilities increased 36 bps to 3.95%. Compared to the fourth quarter of 2022, our yield on average earning assets increased 131 bps and our cost of interest bearing liabilities increased 241 bps.

Net Interest Margin vs. the Industry



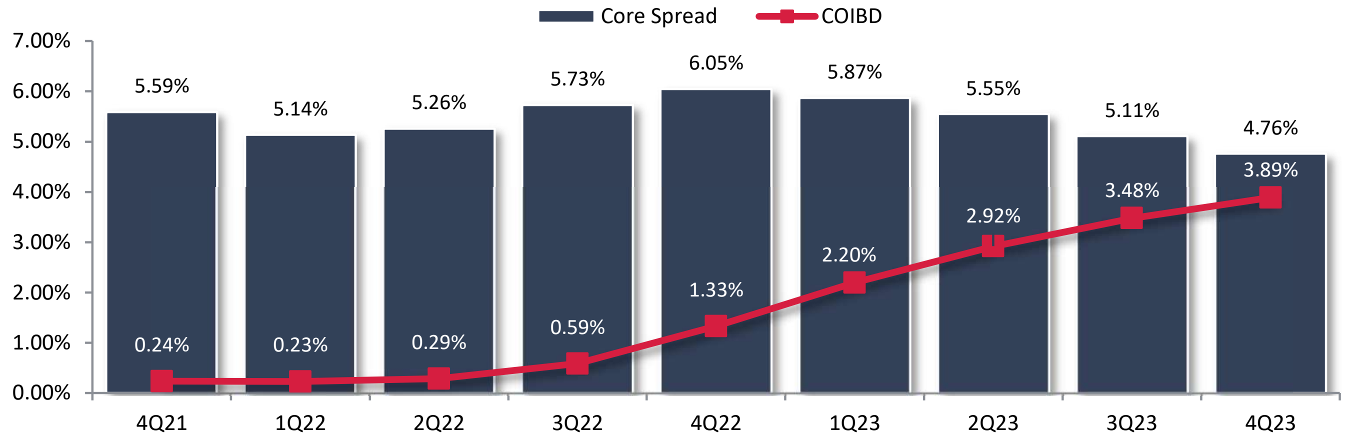
We continue to outperform the industry on net interest margin. In fact, in the third quarter of 2023, the latest quarter for which comparative data is available, our net interest margin outperformed the industry by 175 bps.

** Data for all FDIC insured institutions from the FDIC Quarterly Banking Profile, last updated third quarter 2023.*

Bank OZK

Our Core Spread and Cost of Interest Bearing Deposits ("COIBD")

- During the quarter just ended, our core spread, which is how we describe the difference between our yield on non-purchased loans and our COIBD, was 4.76%, a decrease of 35 bps and 129 bps from the third quarter of 2023 and fourth quarter of 2022, respectively.



Yield on Non-purchased loans	*5.83%*	*5.37%*	*5.55%*	*6.32%*	*7.38%*	*8.07%*	*8.47%*	*8.59%*	*8.65%*
COIBD	*0.24%*	*0.23%*	*0.29%*	*0.59%*	*1.33%*	*2.20%*	*2.92%*	*3.48%*	*3.89%*
Core Spread	*5.59%*	*5.14%*	*5.26%*	*5.73%*	*6.05%*	*5.87%*	*5.55%*	*5.11%*	*4.76%*

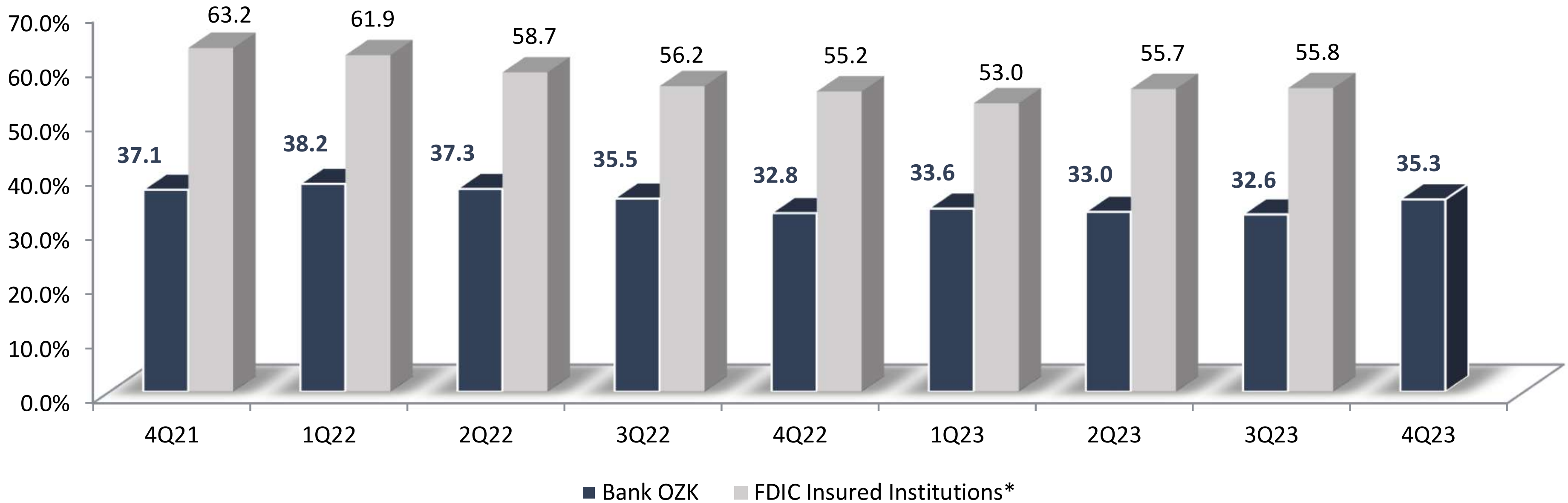
- Over the last seven quarters since the Fed started increasing the Fed funds target rate, our non-purchased loan yields increased 328 bps while our COIBD increased 366 bps, resulting in a cumulative decrease in our core spread of 38 bps. Over that same period, our net interest margin increased 58 bps primarily due to a change in the mix of our average earning assets, among other factors. During 2023, our COIBD increased more than our yield on non-purchased loans, as deposit rates began to catch up with changes in variable-rate loan yields.
- We expect our COIBD will continue to increase over the next few quarters, albeit at a slowing pace of increase, likely resulting in some further decreases in our core spread and net interest margin. If the Fed begins to cut rates some time in 2024, we would expect that our loan yields will initially decline more quickly than our COIBD, which could result in some further short term pressure on our core spread and net interest margin.

Bank OZK

Efficiency Ratio Among the Best in the Industry

- Most banks with a good efficiency ratio focus relentlessly on controlling costs. We take a different approach. We achieve our excellent efficiency ratio by pursuing a business model that generates strong revenue. This allows us to be highly efficient while also constantly improving our products and technology for our customers and providing competitive pay and benefits for our teammates.
- As shown below, in the quarter just ended, our efficiency ratio was 35.3%. For the full year of 2023, our efficiency ratio was 33.7%.

Efficiency Ratio (%) vs. the Industry



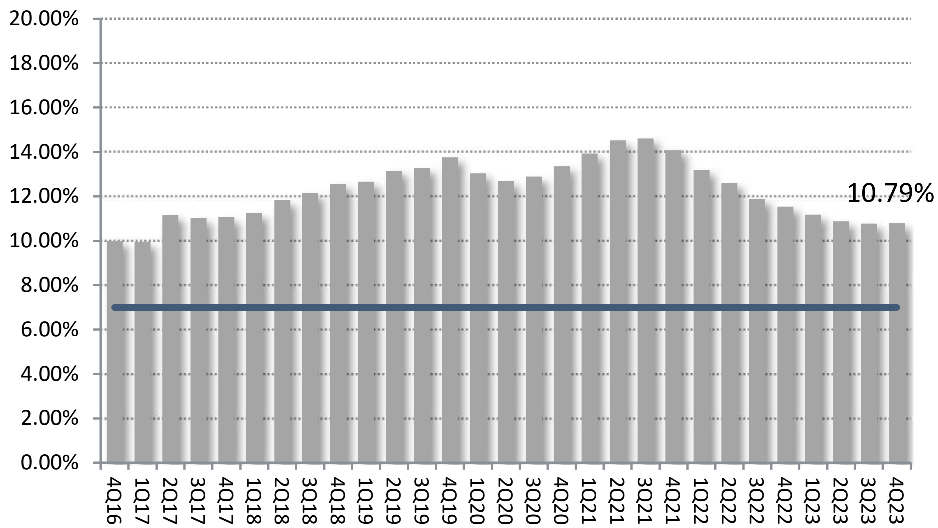
*We have consistently been among the nation's most efficient banks, having ranked in the top decile of the industry for 21 consecutive years.***

** Data for all FDIC insured institutions from the FDIC Quarterly Banking Profile, last updated third quarter 2023.*
*** Data from S&P Global CapIQ.*

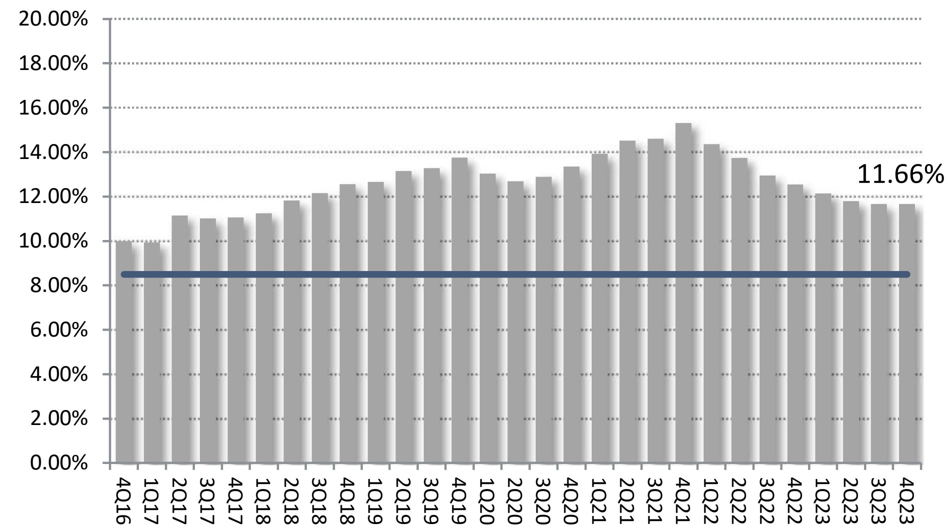
Our Strong Capital Provides Maximum Optionality and Shareholder Returns

Strong Capital Position Maximizes Optionality

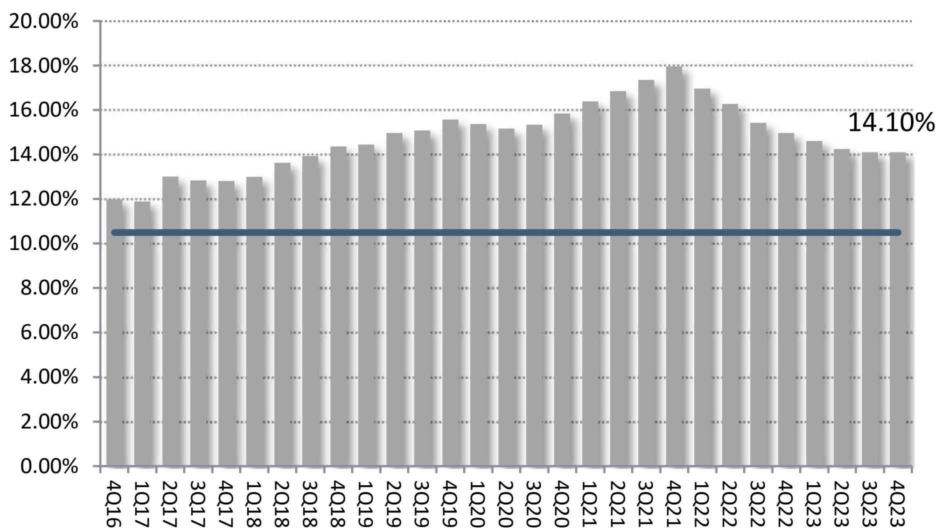
CET 1 Capital Ratio



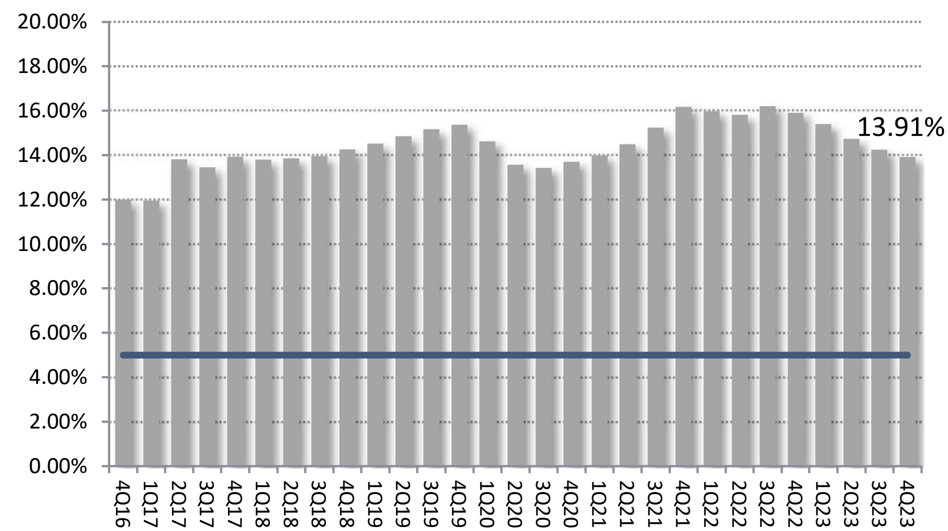
Tier 1 Capital Ratio



Total Risk Based Capital Ratio



Tier 1 Leverage Ratio

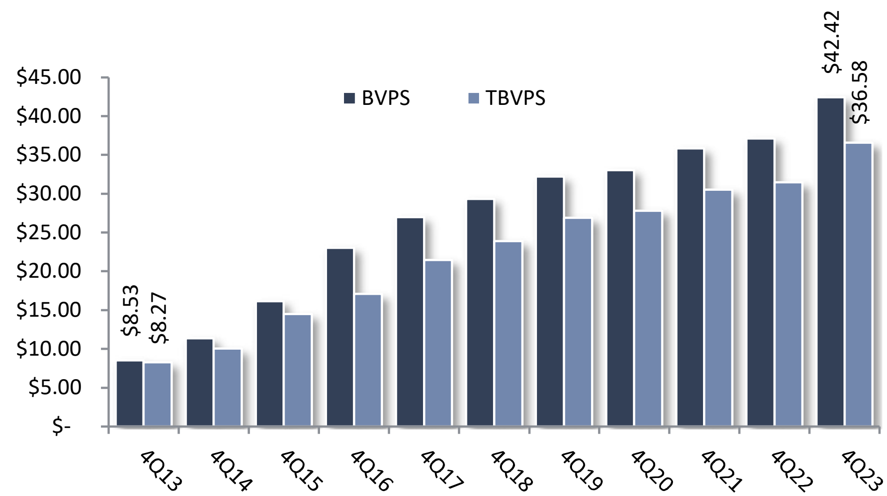


Basel III Regulatory Capital Minimum to be considered well capitalized

Bank OZK

Building Capital and Delivering for Shareholders

Book Value and Tangible Book Value Per Share*
(Period end)

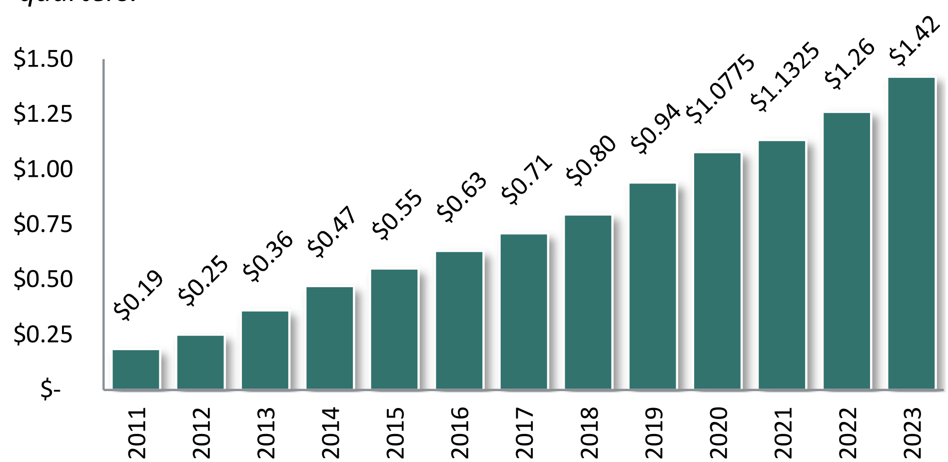


Over the last 10 years, we have increased book value and tangible book value per common share by a cumulative 397% and 342%, respectively, resulting in compound annual growth rates of 17.4% and 16.0%, respectively.

As of December 31, 2023, our book value and tangible book value per share were $42.42 and $36.58, respectively.

Common Dividend Payments

We have increased our common stock cash dividend in each of the last 54 quarters and every year since our IPO in 1997. We expect to continue to increase our common stock cash dividend in future quarters.



Stock Repurchase Program Details

- During the full year of 2023, we repurchased 4.3 million shares for $151.5 million, which equates to a weighted average cost of approximately $35.19 per share. During the quarter just ended, we did not repurchase any shares and our recent stock repurchase program expired on November 9, 2023.
- Our substantial growth in 2023 helped us profitably deploy capital. We expect further growth in 2024.
- In evaluating whether or not we will pursue future stock repurchases, management will consider a variety of factors including our expected growth, stock price, capital position, regulatory requirements and other factors.

*Calculation of the Bank's tangible book value per common share, including the reconciliation to the most directly comparable GAAP financial measure is included in the schedule at the end of this presentation. Management believes presentation of the non-GAAP financial measures provides useful supplemental information that contributes to a proper understanding of the financial results and capital levels of the Bank.

Bank OZK

Strong Results, Driven by Strong Leadership

Deep and Talented Executive Management Team

Our management team has on average 15 years of experience with Bank OZK.

Executive Name | Title | Years of OZK Service | Years of Relevant Experience

George Gleason
Chairman & CEO
45 years with OZK
47 years

Brannon Hamblen
President
16 years with OZK
34 years

Tim Hicks
Chief Financial Officer
15 years with OZK
30 years

Cindy Wolfe
Chief Operating Officer
26 years with OZK
36 years

Alan Jessup
Chief Lending Officer
16 years with OZK
30 years

John Carter
Chief Credit Officer
12 years with OZK
22 years

Scott Trapani
Chief Risk Officer
5 years with OZK
36 years

Helen Brown
General Counsel and Corporate Secretary
10 years with OZK
22 years

Stan Thomas
Chief Accounting Officer
13 years with OZK
22 years

Tamara Gotham
Chief Administrative Officer
8 years with OZK
16 years

Jason Cathey
Chief Information Officer
8 years with OZK
20 years

Patrick Carr
Managing Director – Corporate Finance Data & Technology
2 years with OZK
29 years

Bank OZK

We Have a Strong and Diverse Board of Directors

Our Board of Directors consists of 13 members, 12 of whom are independent. Our directors possess high levels of technical skill and significant and diverse business experience. Active engagement is encouraged, which creates an atmosphere of effective challenge and collaboration with management.

Director Name & Principal Occupation

Nicholas Brown
Retired President & CEO
Southwest Power Pool

Robert East
Chairman
Robert East Company, Inc.

George Gleason
Chairman & CEO
Bank OZK

Elizabeth Musico
VP, Human Resources
McKesson Corporation

Ross Whipple
President
Horizon Timber Services, Inc.

Paula Cholmondeley
Principal
The Sorrel Group

Kathleen Franklin
Global Ethics & Compliance Strategy Leader
Sony Group Corporation

Peter Kenny
Independent Market Strategist

Christopher Orndorff
CEO & Chief Investment Officer
Cercano Management LLC

Beverly Cole
CEO
Cole Renwick, LLC

Jeffrey Gearhart
Retired EVP, Global Governance & Corporate Secretary
Walmart, Inc.

William A. Koefoed, Jr.
CFO
OneStream Software LLC

Steven Sadoff
Chief Information Officer
Cantor Fitzgerald L.P.

- Four female members (31%)
- Four directors self identified as racially or ethnically diverse (31%)
- Average age of 65 years, with a range of 47 to 76 years
- Average independent tenure of 8.5 years

Our Governance Committee takes a long-term approach to Board composition. By retaining some longer-serving directors and periodically refreshing the composition of the Board, the Governance Committee seeks a blend of Board tenure that preserves institutional knowledge of the Company, our industry and our culture – a key element of our long-term success – while also injecting fresh perspectives and maintaining effective strategic direction and independence.

Note: All statistics referenced on this page are as of the Annual Shareholder Meeting on May 6, 2024.

Bank OZK

Non-GAAP Reconciliations

Non-GAAP Reconciliations

Calculation of Total Common Stockholders' Equity, Total Tangible Common Stockholders' Equity and Tangible Book Value per Share

Unaudited (Dollars in Thousands, Except per Share)

	For the period ended December 31, 2013	2014	2015	2016	2017	2018
Total stockholders' equity before noncontrolling interest	$ 629,060	$ 908,390	$ 1,464,631	$ 2,791,607	$ 3,460,728	$ 3,770,330
Less preferred stock	-	-	-	-	-	-
Total common stockholders' equity	629,060	908,390	1,464,631	2,791,607	3,460,728	3,770,330
Less intangible assets:						
Goodwill	(5,243)	(78,669)	(125,442)	(660,119)	(660,789)	(660,789)
Core deposit and other intangibles, net of accumulated amortization	(13,915)	(26,907)	(26,898)	(60,831)	(48,251)	(35,672)
Total intangibles	(19,158)	(105,576)	(152,340)	(720,950)	(709,040)	(696,461)
Total tangible common stockholders' equity	$ 609,902	$ 802,814	$ 1,312,291	$ 2,070,657	$ 2,751,688	$ 3,073,869
Common shares outstanding (thousands)	73,712	79,924	90,612	121,268	128,288	128,611
Book value per common share	$ 8.53	$ 11.37	$ 16.16	$ 23.02	$ 26.98	$ 29.32
Tangible book value per common share	$ 8.27	$ 10.04	$ 14.48	$ 17.08	$ 21.45	$ 23.90

	For the period ended December 31, 2019	2020	2021	2022	2023	As of Sep. 30, 2023
Total stockholders' equity before noncontrolling interest	$ 4,150,351	$ 4,272,271	$ 4,836,243	$ 4,689,579	$ 5,139,001	$ 4,903,504
Less preferred stock	-	-	(338,980)	(338,980)	(338,980)	(338,980)
Total common stockholders' equity	4,150,351	4,272,271	4,497,263	4,350,599	4,800,021	4,564,524
Less intangible assets:						
Goodwill	(660,789)	(660,789)	(660,789)	(660,789)	(660,789)	(660,789)
Core deposit and other intangibles, net of accumulated amortization	(23,753)	(14,669)	(8,274)	(2,754)	-	-
Total intangibles	(684,542)	(675,458)	(669,063)	(663,543)	(660,789)	(660,789)
Total tangible common stockholders' equity	$ 3,465,809	$ 3,596,813	$ 3,828,200	$ 3,687,056	$ 4,139,232	$ 3,903,735
Common shares outstanding (thousands)	128,951	129,350	125,444	117,177	113,149	113,136
Book value per common share	$ 32.19	$ 33.03	$ 35.85	$ 37.13	$ 42.42	$ 40.35
Tangible book value per common share	$ 26.88	$ 27.81	$ 30.52	$ 31.47	$ 36.58	$ 34.50

Note: All share and per share data adjusted to reflect impact of 2-for-1 stock split on June 23, 2014.

Represents ending balances, as determined in accordance with accounting principles generally accepted in the U.S., ending shares outstanding and tangible book value per share as of the date indicated.
Unaudited, financial data in thousands, except per share amounts.

Non-GAAP Reconciliations

Calculation of Total Common Stockholders' Equity, Total Tangible Common Stockholders' Equity and the Ratio of Total Tangible Common Stockholders' Equity to Total Tangible Assets

Unaudited (Dollars in Thousands)

	December 31, 2023
Total stockholders' equity before noncontrolling interest	$ 5,139,001
Less preferred stock	(338,980)
Total common stockholders' equity	4,800,021
Less intangible assets:	
Goodwill	(660,789)
Core deposit and other intangible assets, net of accumulated amortization	-
Total intangibles	(660,789)
Total tangible common stockholders' equity	$ 4,139,232
Total assets	$ 34,237,457
Less intangible assets:	
Goodwill	(660,789)
Core deposit and other intangible assets, net of accumulated amortization	-
Total intangibles	(660,789)
Total tangible assets	33,576,668
Ratio of total common stockholders' equity to total assets	14.02%
Ratio of total tangible common stockholders' equity to total tangible assets	12.33%

Calculation of Average Common Stockholders' Equity, Average Tangible Common Stockholders' Equity and the Annualized Returns on Average Common Stockholders' Equity and Average Tangible Common Stockholders' Equity

Unaudited (Dollars in Thousands)

	Three Months Ended *		Twelve Months Ended	
	12/31/2022	12/31/2023	12/31/2022	12/31/2023
Net Income Available To Common Stockholders	$ 158,832	$ 171,079	$ 547,520	$ 674,596
Average Stockholders' Equity Before Noncontrolling Interest	4,608,570	4,995,217	4,662,467	4,855,976
Less Average Preferred Stock	(338,980)	(338,980)	(338,980)	(338,980)
Total Average common stockholders' equity	4,269,590	4,656,237	4,323,487	4,516,996
Less Average Intangible Assets:				
Goodwill	(660,789)	(660,789)	(660,789)	(660,789)
Core deposit and other intangible assets, net of accumulated amortization	(3,421)	-	(5,443)	(821)
Total Average Intangibles	(664,210)	(660,789)	(666,232)	(661,610)
Average Tangible Common Stockholders' Equity	$ 3,605,380	$ 3,995,448	$ 3,657,255	$ 3,855,386
Return On Average Common Stockholders' Equity	14.76%	14.58%	12.66%	14.93%
Return On Average Tangible Common Stockholders' Equity	17.48%	16.99%	14.97%	17.50%

* Ratios for interim periods annualized based on actual days

Calculation of Pre-Tax Pre-Provision Net Revenue

Unaudited (Dollars in Thousands)

	Three Months Ended		Twelve Months Ended	
	12/31/2022	12/31/2023	12/31/2022	12/31/2023
Net income available to common stockholders	$ 158,832	$ 171,079	$ 547,520	$ 674,596
Preferred stock dividends	4,047	4,047	16,621	16,187
Earnings attributable to noncontrolling interest	(54)	6	(51)	56
Provision for income taxes	45,686	43,600	157,440	176,164
Provision for credit losses	32,508	43,832	83,494	165,470
Pre-tax pre-provision net revenue	$ 241,019	$ 262,564	$ 805,024	$ 1,032,473

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